

## Wake County

**- 21.7%**

Change in  
New Listings

**- 22.3%**

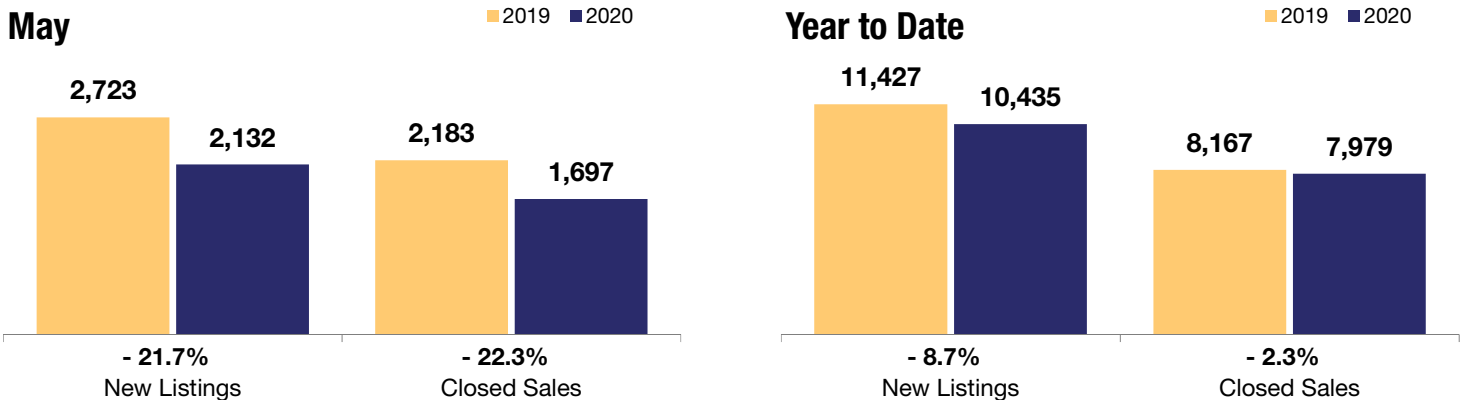
Change in  
Closed Sales

**+ 2.3%**

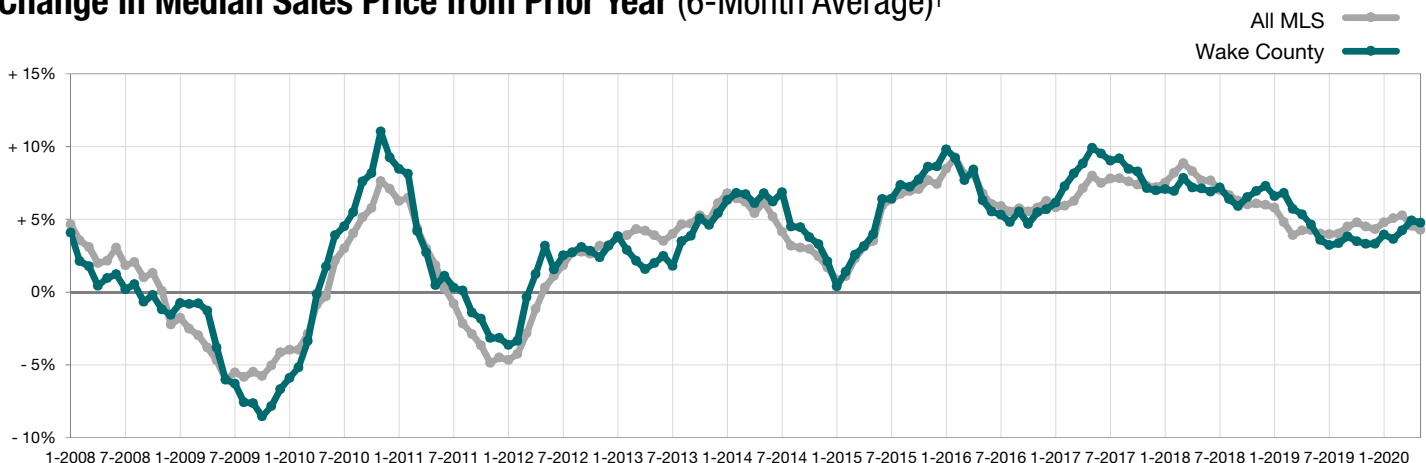
Change in  
Median Sales Price

|  | May       |                  |         | Year to Date |                  |        |
|--|-----------|------------------|---------|--------------|------------------|--------|
|  | 2019      | 2020             | + / -   | 2019         | 2020             | + / -  |
| New Listings                             | 2,723     | <b>2,132</b>     | - 21.7% | 11,427       | <b>10,435</b>    | - 8.7% |
| Closed Sales                             | 2,183     | <b>1,697</b>     | - 22.3% | 8,167        | <b>7,979</b>     | - 2.3% |
| Median Sales Price*                      | \$320,526 | <b>\$328,000</b> | + 2.3%  | \$313,000    | <b>\$330,000</b> | + 5.4% |
| Average Sales Price*                     | \$365,910 | <b>\$373,327</b> | + 2.0%  | \$354,033    | <b>\$370,878</b> | + 4.8% |
| Total Dollar Volume (in millions)*       | \$798.8   | <b>\$633.5</b>   | - 20.7% | \$2,891.0    | <b>\$2,959.2</b> | + 2.4% |
| Percent of Original List Price Received* | 98.7%     | <b>98.7%</b>     | 0.0%    | 98.4%        | <b>98.5%</b>     | + 0.1% |
| Percent of List Price Received*          | 99.5%     | <b>99.4%</b>     | - 0.1%  | 99.3%        | <b>99.3%</b>     | 0.0%   |
| Days on Market Until Sale**              | 24        | <b>20</b>        | - 16.7% | 30           | <b>29</b>        | - 3.3% |
| Inventory of Homes for Sale              | 4,333     | <b>3,110</b>     | - 28.2% | --           | --               | --     |
| Months Supply of Inventory               | 2.5       | <b>1.7</b>       | - 32.0% | --           | --               | --     |

\* Does not account for seller concessions. | \*\* Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.



### Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period