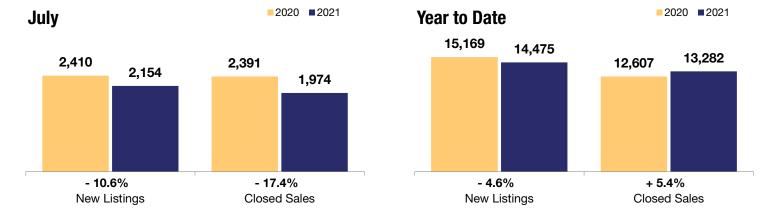
A RESEARCH TOOL PROVIDED BY TRIANGLE MLS



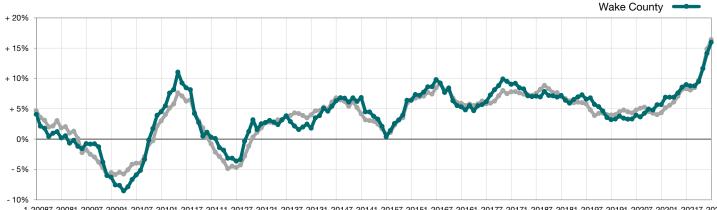
|             | - 10.6%             | - 17.4%      | + 20.9%                   |
|-------------|---------------------|--------------|---------------------------|
| Wake County | Change in           | Change in    | Change in                 |
|             | <b>New Listings</b> | Closed Sales | <b>Median Sales Price</b> |

|  |           | July      |         |           | Year to Date |         |  |
|--|-----------|-----------|---------|-----------|--------------|---------|--|
|  | 2020      | 2021      | +/-     | 2020      | 2021         | +/-     |  |
| New Listings                             | 2,410     | 2,154     | - 10.6% | 15,169    | 14,475       | - 4.6%  |  |
| Closed Sales                             | 2,391     | 1,974     | - 17.4% | 12,607    | 13,282       | + 5.4%  |  |
| Median Sales Price*                      | \$337,000 | \$407,319 | + 20.9% | \$330,000 | \$380,000    | + 15.2% |  |
| Average Sales Price*                     | \$379,734 | \$472,447 | + 24.4% | \$373,407 | \$440,060    | + 17.8% |  |
| Total Dollar Volume (in millions)*       | \$907.6   | \$932.6   | + 2.8%  | \$4,707.2 | \$5,844.9    | + 24.2% |  |
| Percent of Original List Price Received* | 99.1%     | 106.0%    | + 7.0%  | 98.7%     | 103.3%       | + 4.7%  |  |
| Percent of List Price Received*          | 99.8%     | 105.8%    | + 6.0%  | 99.4%     | 103.2%       | + 3.8%  |  |
| Days on Market Until Sale**              | 24        | 7         | - 70.8% | 27        | 11           | - 59.3% |  |
| Inventory of Homes for Sale              | 3,006     | 1,154     | - 61.6% |           |              |         |  |
| Months Supply of Inventory               | 1.6       | 0.6       | - 62.5% |           |              |         |  |

\* Does not account for seller concessions. | \*\* Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.







1-20087-20081-20107-20101-20117-20111-20127-20121-20137-20131-20147-20141-20157-20151-20167-20161-20177-20171-20187-20191-20207-20201-20217-20217-20217-20141-20157-20161-20177-20171-20187-20191-20207-20201-20217-20217-20201-20207-20207-20207-20201-20207-20207-20207-20201-20207-20207-20207-20201-20207-20207-20201-20207-20207-20201-20207-20

† Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period

All MLS