

Wake County

+ 22.2%

Change in
New Listings

+ 11.5%

Change in
Closed Sales

+ 5.0%

Change in
Median Sales Price

	September			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	1,638	2,001	+ 22.2%	19,828	20,139	+ 1.6%
Closed Sales	1,467	1,635	+ 11.5%	15,771	16,037	+ 1.7%
Median Sales Price*	\$300,000	\$315,000	+ 5.0%	\$303,000	\$314,900	+ 3.9%
Average Sales Price*	\$334,869	\$352,297	+ 5.2%	\$342,189	\$357,161	+ 4.4%
Total Dollar Volume (in millions)*	\$491.3	\$576.0	+ 17.3%	\$5,396.3	\$5,727.4	+ 6.1%
Percent of Original List Price Received*	98.5%	98.1%	- 0.4%	98.9%	98.4%	- 0.5%
Percent of List Price Received*	99.5%	99.1%	- 0.4%	99.6%	99.3%	- 0.3%
Days on Market Until Sale**	26	26	0.0%	24	27	+ 12.5%
Inventory of Homes for Sale	4,286	4,110	- 4.1%	--	--	--
Months Supply of Inventory	2.5	2.3	- 8.0%	--	--	--

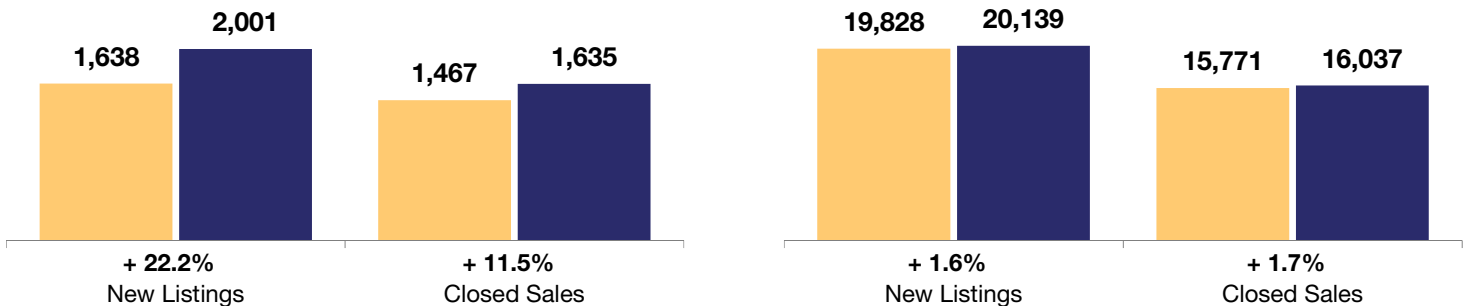
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

September

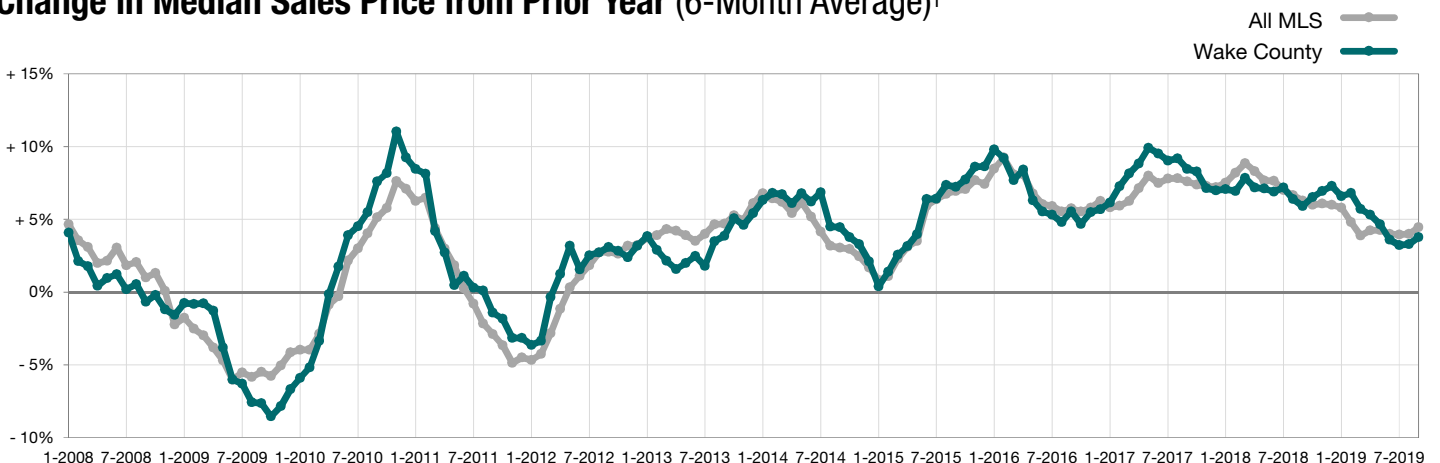
2018 2019

Year to Date

2018 2019



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period