

## Wake County

**- 6.9%**

Change in  
New Listings

**+ 6.3%**

Change in  
Closed Sales

**+ 3.0%**

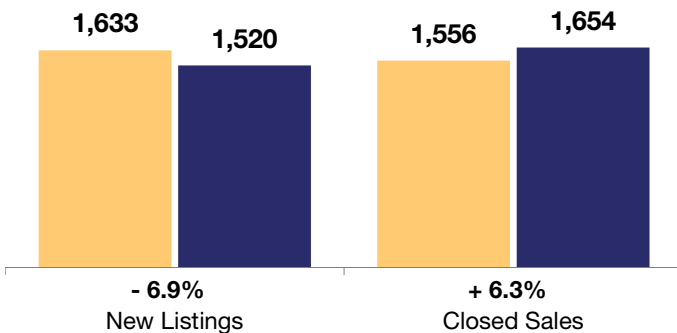
Change in  
Median Sales Price

|  | November  |                  |         | Year to Date |                  |         |
|--|-----------|------------------|---------|--------------|------------------|---------|
|  | 2018      | 2019             | + / -   | 2018         | 2019             | + / -   |
| New Listings                             | 1,633     | <b>1,520</b>     | - 6.9%  | 23,336       | <b>23,748</b>    | + 1.8%  |
| Closed Sales                             | 1,556     | <b>1,654</b>     | + 6.3%  | 18,894       | <b>19,549</b>    | + 3.5%  |
| Median Sales Price*                      | \$315,000 | <b>\$324,585</b> | + 3.0%  | \$305,000    | <b>\$315,000</b> | + 3.3%  |
| Average Sales Price*                     | \$357,139 | <b>\$366,082</b> | + 2.5%  | \$343,550    | <b>\$358,426</b> | + 4.3%  |
| Total Dollar Volume (in millions)*       | \$555.7   | <b>\$605.1</b>   | + 8.9%  | \$6,490.4    | <b>\$7,006.1</b> | + 7.9%  |
| Percent of Original List Price Received* | 98.3%     | <b>97.7%</b>     | - 0.6%  | 98.8%        | <b>98.3%</b>     | - 0.5%  |
| Percent of List Price Received*          | 99.2%     | <b>99.1%</b>     | - 0.1%  | 99.6%        | <b>99.3%</b>     | - 0.3%  |
| Days on Market Until Sale**              | 27        | <b>30</b>        | + 11.1% | 24           | <b>27</b>        | + 12.5% |
| Inventory of Homes for Sale              | 4,088     | <b>3,683</b>     | - 9.9%  | --           | --               | --      |
| Months Supply of Inventory               | 2.4       | <b>2.0</b>       | - 16.7% | --           | --               | --      |

\* Does not account for seller concessions. | \*\* Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

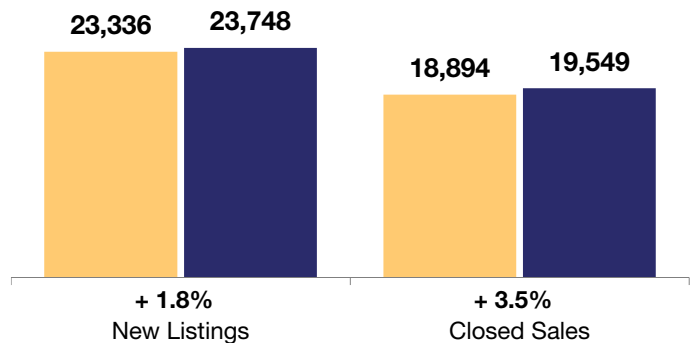
### November

2018 2019

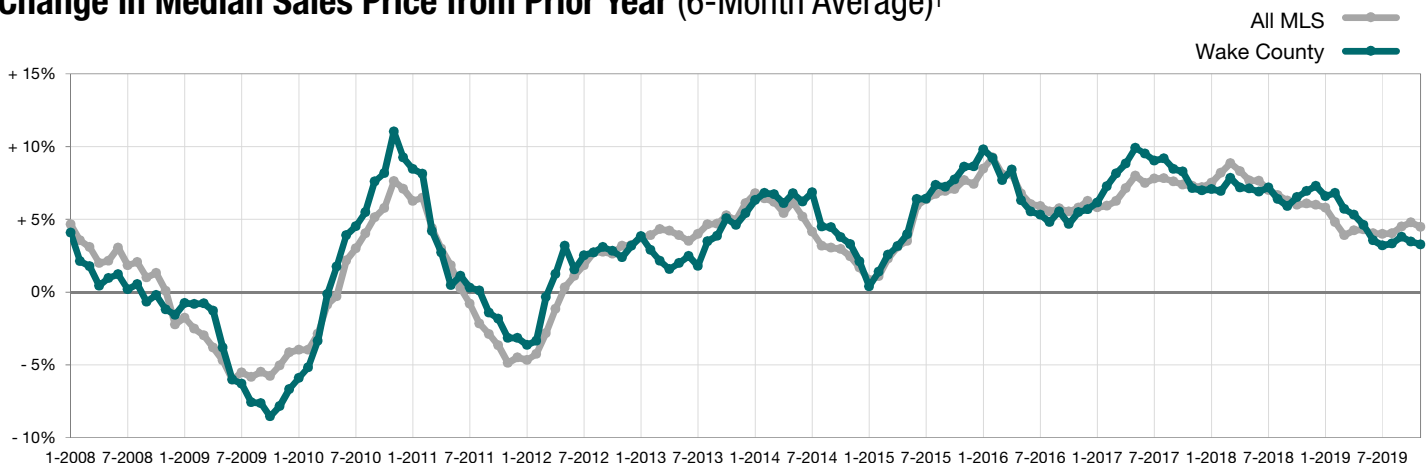


### Year to Date

2018 2019



### Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period