

Wake County

0.0%

Change in
New Listings

+ 30.8%

Change in
Closed Sales

+ 0.3%

Change in
Median Sales Price

December

Year to Date

	2018	2019	+ / -	2018	2019	+ / -
New Listings	1,098	1,098	0.0%	24,435	24,888	+ 1.9%
Closed Sales	1,443	1,887	+ 30.8%	20,337	21,451	+ 5.5%
Median Sales Price*	\$310,000	\$311,000	+ 0.3%	\$305,000	\$315,000	+ 3.3%
Average Sales Price*	\$355,469	\$361,448	+ 1.7%	\$344,396	\$358,762	+ 4.2%
Total Dollar Volume (in millions)*	\$512.9	\$682.1	+ 33.0%	\$7,003.3	\$7,695.1	+ 9.9%
Percent of Original List Price Received*	98.0%	97.4%	- 0.6%	98.8%	98.2%	- 0.6%
Percent of List Price Received*	99.2%	98.9%	- 0.3%	99.5%	99.2%	- 0.3%
Days on Market Until Sale**	27	35	+ 29.6%	24	28	+ 16.7%
Inventory of Homes for Sale	3,756	3,218	- 14.3%	--	--	--
Months Supply of Inventory	2.2	1.8	- 18.2%	--	--	--

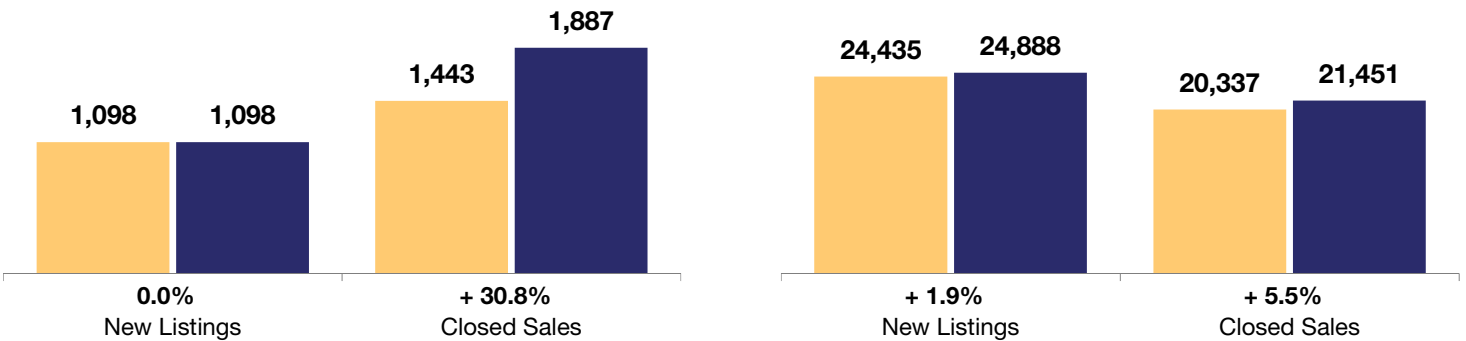
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

December

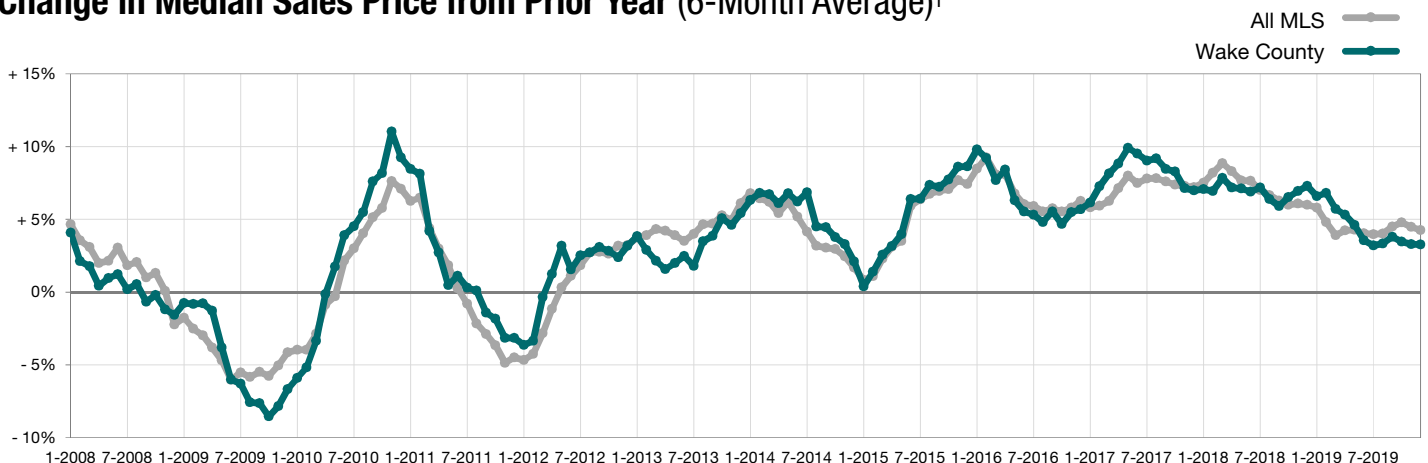
2018 2019

Year to Date

2018 2019



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period