

Wake Forest

+ 21.9%

Change in
New Listings

+ 57.7%

Change in
Closed Sales

+ 12.8%

Change in
Median Sales Price

	January			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	183	223	+ 21.9%	183	223	+ 21.9%
Closed Sales	78	123	+ 57.7%	78	123	+ 57.7%
Median Sales Price*	\$304,950	\$344,000	+ 12.8%	\$304,950	\$344,000	+ 12.8%
Average Sales Price*	\$319,600	\$366,790	+ 14.8%	\$319,600	\$366,790	+ 14.8%
Total Dollar Volume (in millions)*	\$24.9	\$45.1	+ 81.0%	\$24.9	\$45.1	+ 81.0%
Percent of Original List Price Received*	97.0%	97.5%	+ 0.5%	97.0%	97.5%	+ 0.5%
Percent of List Price Received*	98.9%	99.2%	+ 0.3%	98.9%	99.2%	+ 0.3%
Days on Market Until Sale**	45	47	+ 4.4%	45	47	+ 4.4%
Inventory of Homes for Sale	513	432	- 15.8%	--	--	--
Months Supply of Inventory	3.1	2.5	- 19.4%	--	--	--

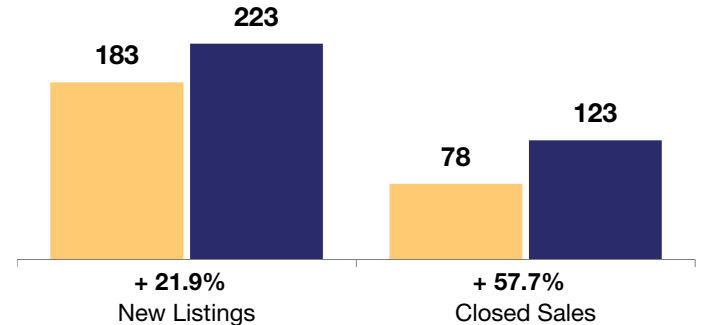
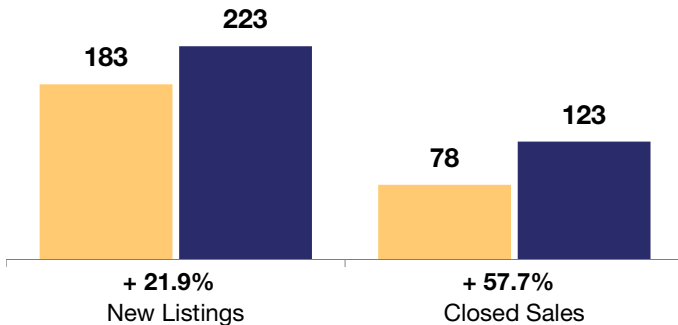
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

January

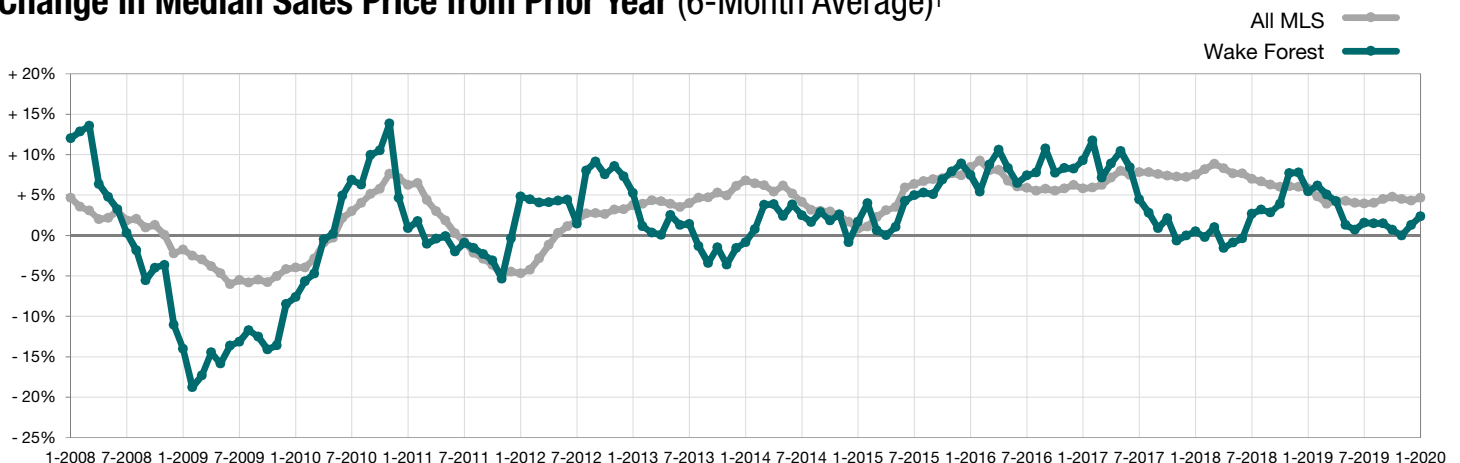
2019 2020

Year to Date

2019 2020



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period