

Wake Forest

- 19.2%

Change in
New Listings

+ 4.0%

Change in
Closed Sales

+ 8.9%

Change in
Median Sales Price

	January			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	224	181	- 19.2%	224	181	- 19.2%
Closed Sales	124	129	+ 4.0%	124	129	+ 4.0%
Median Sales Price*	\$346,143	\$376,900	+ 8.9%	\$346,143	\$376,900	+ 8.9%
Average Sales Price*	\$366,348	\$431,810	+ 17.9%	\$366,348	\$431,810	+ 17.9%
Total Dollar Volume (in millions)*	\$45.4	\$55.7	+ 22.6%	\$45.4	\$55.7	+ 22.6%
Percent of Original List Price Received*	97.1%	100.3%	+ 3.3%	97.1%	100.3%	+ 3.3%
Percent of List Price Received*	98.8%	100.2%	+ 1.4%	98.8%	100.2%	+ 1.4%
Days on Market Until Sale**	47	18	- 61.7%	47	18	- 61.7%
Inventory of Homes for Sale	477	174	- 63.5%	--	--	--
Months Supply of Inventory	2.7	0.9	- 66.7%	--	--	--

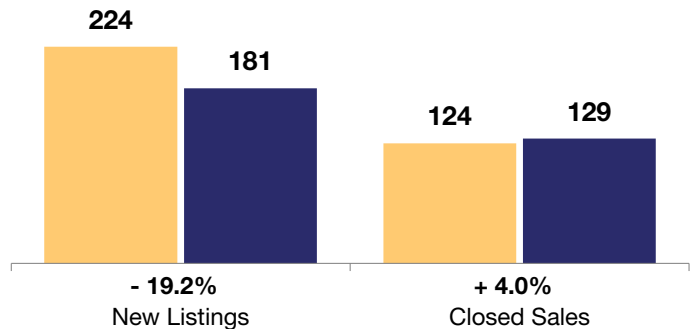
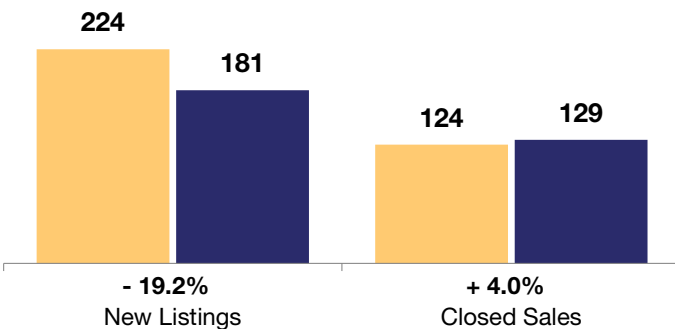
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

January

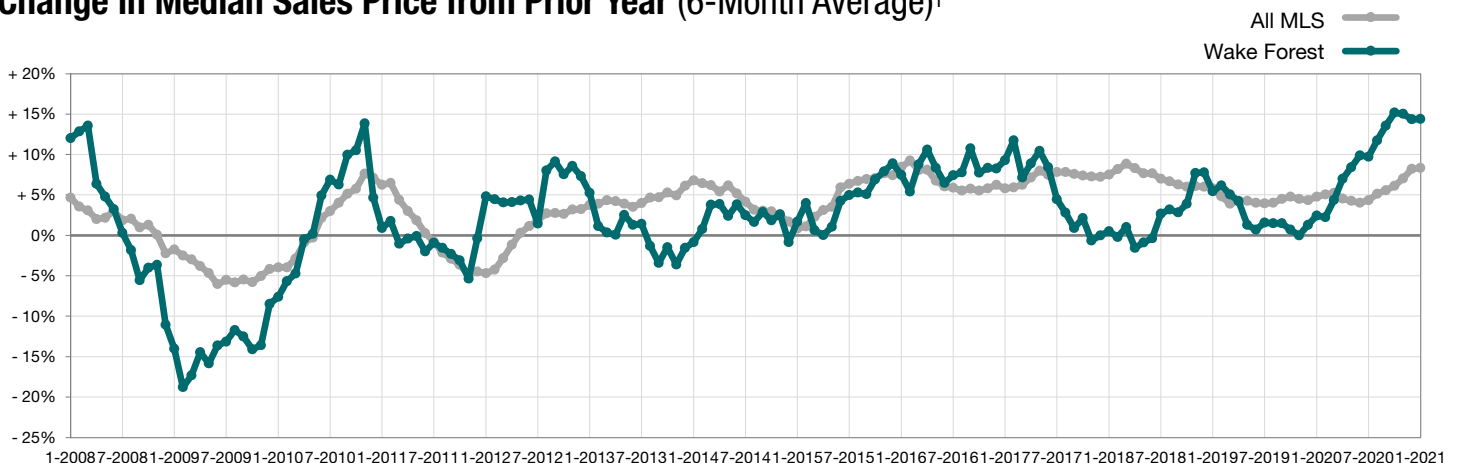
2020 2021

Year to Date

2020 2021



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period