

## Wake Forest

**- 35.8%**

Change in  
New Listings

**- 24.6%**

Change in  
Closed Sales

**+ 36.8%**

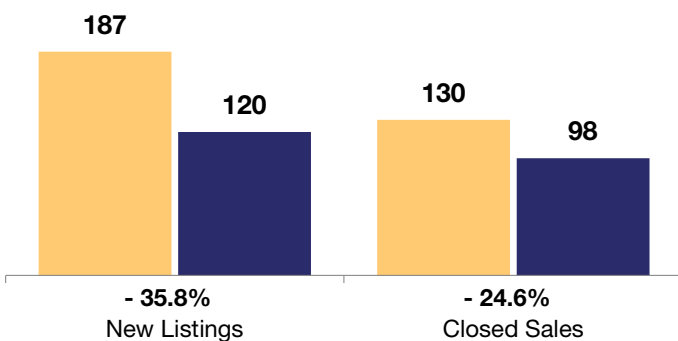
Change in  
Median Sales Price

	January			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	187	120	- 35.8%	187	120	- 35.8%
Closed Sales	130	98	- 24.6%	130	98	- 24.6%
Median Sales Price*	\$382,883	\$523,750	+ 36.8%	\$382,883	\$523,750	+ 36.8%
Average Sales Price*	\$431,523	\$586,524	+ 35.9%	\$431,523	\$586,524	+ 35.9%
Total Dollar Volume (in millions)*	\$56.1	\$57.5	+ 2.5%	\$56.1	\$57.5	+ 2.5%
Percent of Original List Price Received*	100.3%	103.4%	+ 3.1%	100.3%	103.4%	+ 3.1%
Percent of List Price Received*	100.2%	102.5%	+ 2.3%	100.2%	102.5%	+ 2.3%
Days on Market Until Sale**	18	11	- 38.9%	18	11	- 38.9%
Inventory of Homes for Sale	192	61	- 68.2%	--	--	--
Months Supply of Inventory	1.0	0.3	- 70.0%	--	--	--

\* Does not account for seller concessions. | \*\* Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

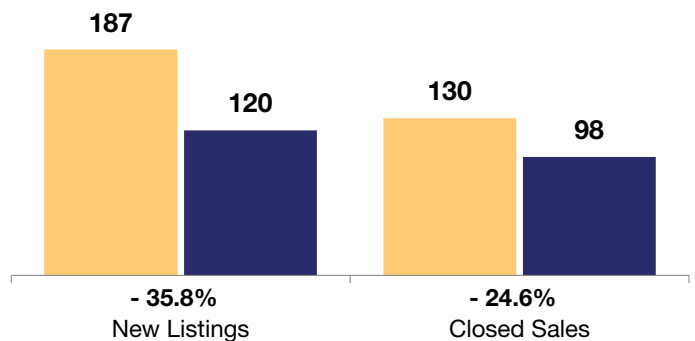
### January

2021 2022

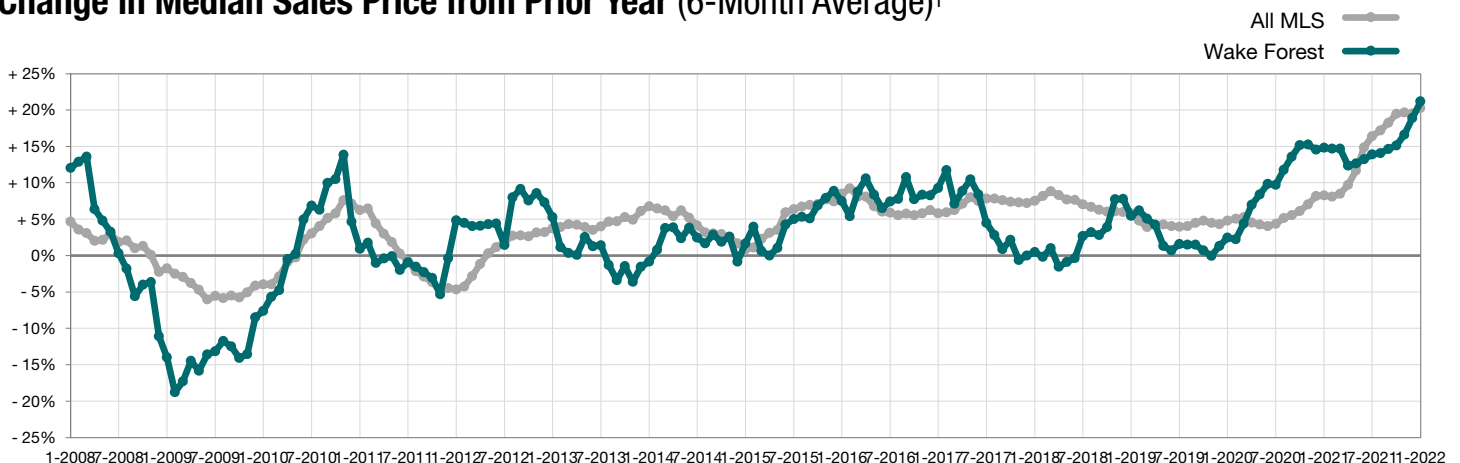


### Year to Date

2021 2022



### Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period