

## Wake Forest

**- 2.5%**

Change in  
New Listings

**+ 17.9%**

Change in  
Closed Sales

**+ 3.0%**

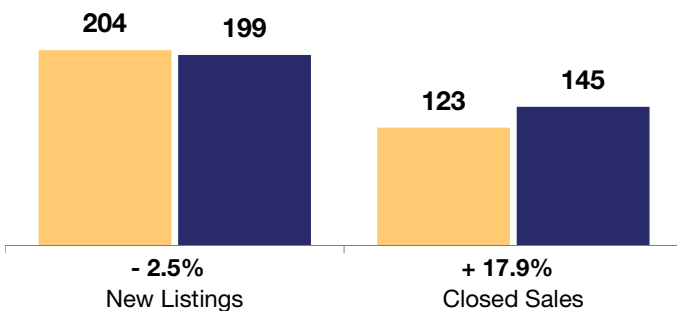
Change in  
Median Sales Price

	February			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	204	199	- 2.5%	387	422	+ 9.0%
Closed Sales	123	145	+ 17.9%	201	269	+ 33.8%
Median Sales Price*	\$335,000	<b>\$345,000</b>	+ 3.0%	\$325,000	<b>\$345,000</b>	+ 6.2%
Average Sales Price*	\$354,311	<b>\$368,324</b>	+ 4.0%	\$340,841	<b>\$367,406</b>	+ 7.8%
Total Dollar Volume (in millions)*	\$43.6	<b>\$53.4</b>	+ 22.5%	\$68.5	<b>\$98.8</b>	+ 44.3%
Percent of Original List Price Received*	97.2%	<b>97.8%</b>	+ 0.6%	97.1%	<b>97.5%</b>	+ 0.4%
Percent of List Price Received*	98.9%	<b>99.1%</b>	+ 0.2%	98.9%	<b>99.0%</b>	+ 0.1%
Days on Market Until Sale**	44	<b>41</b>	- 6.8%	44	<b>43</b>	- 2.3%
Inventory of Homes for Sale	531	<b>425</b>	- 20.0%	--	--	--
Months Supply of Inventory	3.3	<b>2.4</b>	- 27.3%	--	--	--

\* Does not account for seller concessions. | \*\* Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

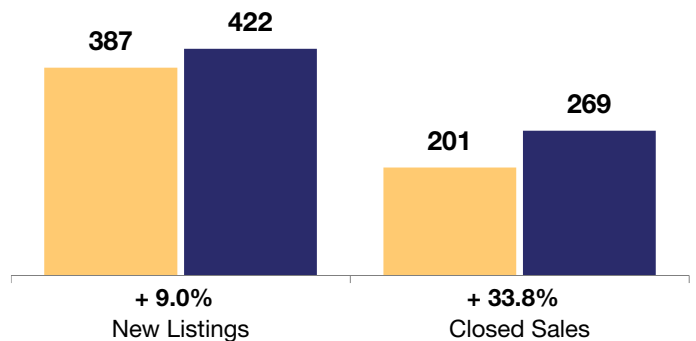
### February

2019 2020

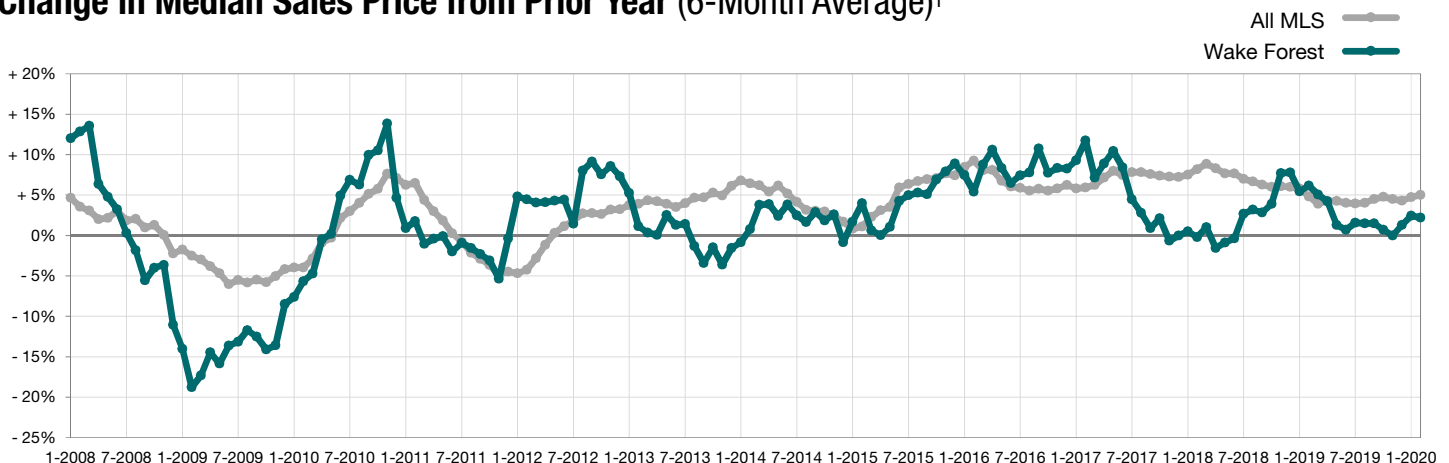


### Year to Date

2019 2020



### Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period