

Wake Forest

- 3.0%

Change in
New Listings

- 13.7%

Change in
Closed Sales

+ 18.1%

Change in
Median Sales Price

	February			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	201	195	- 3.0%	425	377	- 11.3%
Closed Sales	146	126	- 13.7%	270	256	- 5.2%
Median Sales Price*	\$346,250	\$409,000	+ 18.1%	\$346,250	\$399,247	+ 15.3%
Average Sales Price*	\$368,909	\$433,146	+ 17.4%	\$367,733	\$432,322	+ 17.6%
Total Dollar Volume (in millions)*	\$53.9	\$54.6	+ 1.3%	\$99.3	\$110.7	+ 11.5%
Percent of Original List Price Received*	97.9%	100.5%	+ 2.7%	97.5%	100.4%	+ 3.0%
Percent of List Price Received*	99.1%	100.4%	+ 1.3%	99.0%	100.3%	+ 1.3%
Days on Market Until Sale**	41	25	- 39.0%	43	22	- 48.8%
Inventory of Homes for Sale	469	138	- 70.6%	--	--	--
Months Supply of Inventory	2.7	0.7	- 74.1%	--	--	--

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

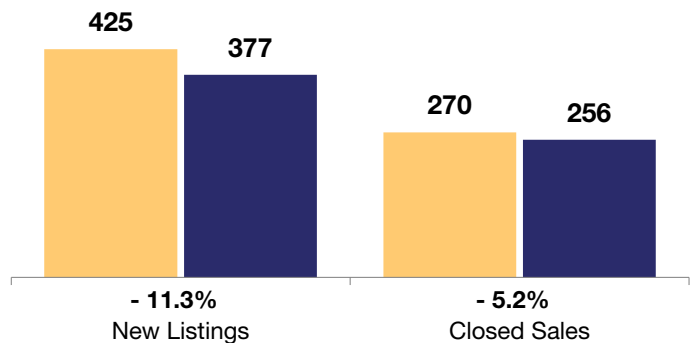
February

2020 2021

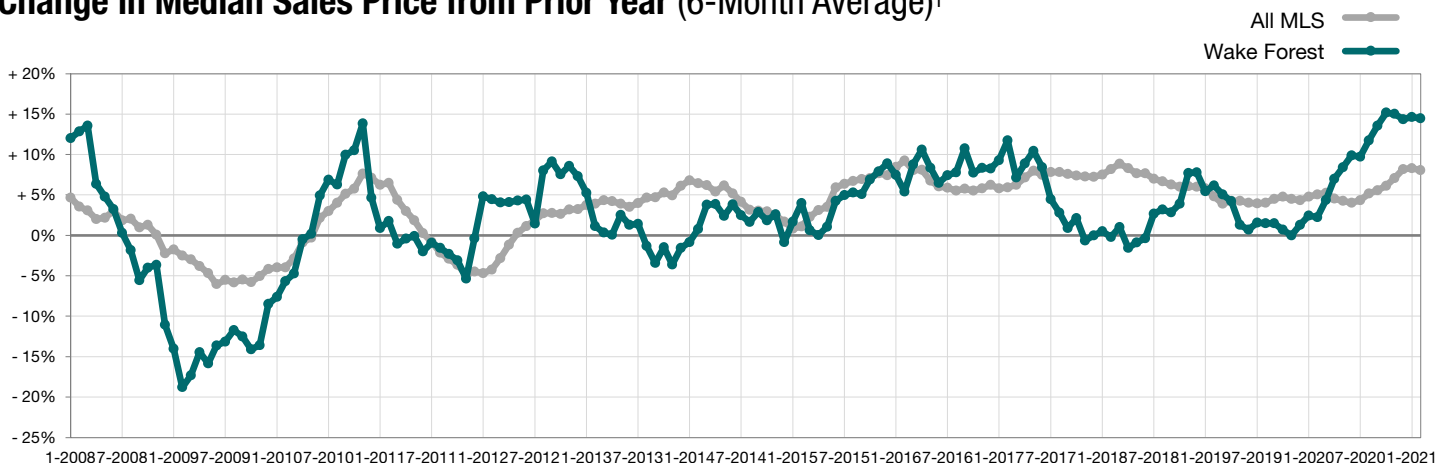


Year to Date

2020 2021



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period