

Wake Forest

- 31.8%

Change in
New Listings

+ 10.3%

Change in
Closed Sales

+ 21.0%

Change in
Median Sales Price

	February			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	201	137	- 31.8%	388	257	- 33.8%
Closed Sales	126	139	+ 10.3%	256	237	- 7.4%
Median Sales Price*	\$409,000	\$495,000	+ 21.0%	\$399,247	\$501,100	+ 25.5%
Average Sales Price*	\$433,146	\$545,326	+ 25.9%	\$432,322	\$562,319	+ 30.1%
Total Dollar Volume (in millions)*	\$54.6	\$75.8	+ 38.9%	\$110.7	\$133.3	+ 20.4%
Percent of Original List Price Received*	100.5%	104.4%	+ 3.9%	100.4%	104.0%	+ 3.6%
Percent of List Price Received*	100.4%	103.5%	+ 3.1%	100.3%	103.1%	+ 2.8%
Days on Market Until Sale**	25	11	- 56.0%	22	11	- 50.0%
Inventory of Homes for Sale	158	62	- 60.8%	--	--	--
Months Supply of Inventory	0.8	0.3	- 62.5%	--	--	--

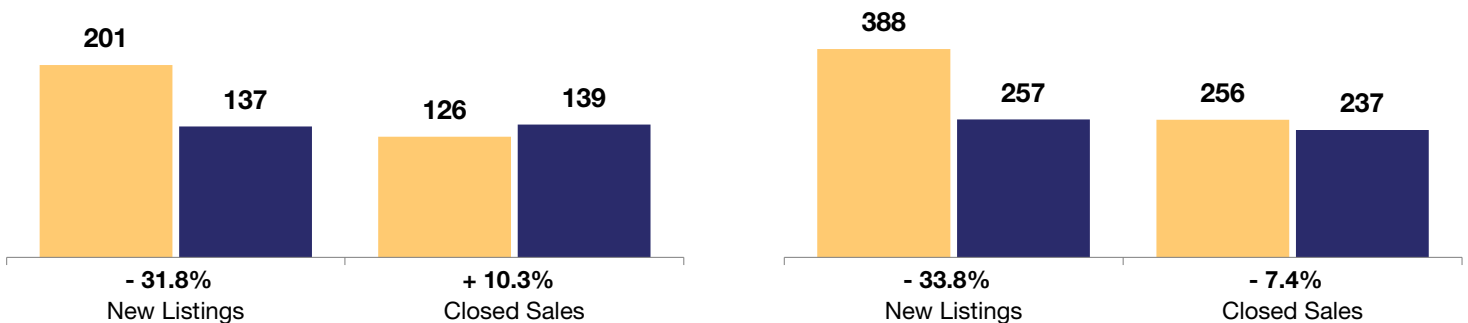
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

February

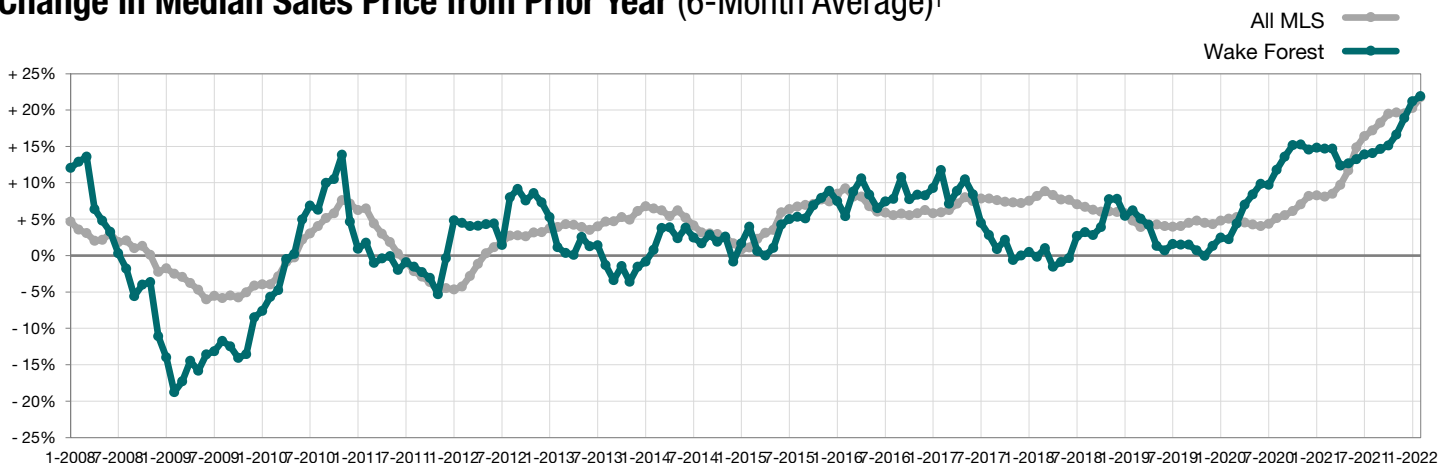
2021 2022

Year to Date

2021 2022



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period