

## Wake Forest

**- 24.7%**

Change in  
New Listings

**+ 9.6%**

Change in  
Closed Sales

**+ 6.4%**

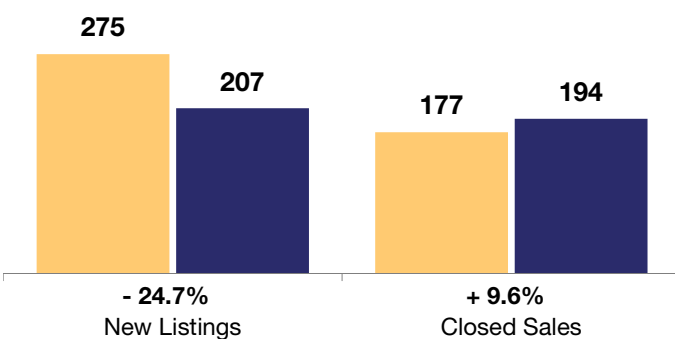
Change in  
Median Sales Price

	March			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	275	207	- 24.7%	662	629	- 5.0%
Closed Sales	177	194	+ 9.6%	378	463	+ 22.5%
Median Sales Price*	\$319,529	\$340,050	+ 6.4%	\$320,419	\$344,000	+ 7.4%
Average Sales Price*	\$352,574	\$350,230	- 0.7%	\$346,335	\$360,209	+ 4.0%
Total Dollar Volume (in millions)*	\$62.4	\$67.9	+ 8.9%	\$130.9	\$166.8	+ 27.4%
Percent of Original List Price Received*	97.9%	97.8%	- 0.1%	97.5%	97.6%	+ 0.1%
Percent of List Price Received*	99.0%	99.0%	0.0%	98.9%	99.0%	+ 0.1%
Days on Market Until Sale**	42	37	- 11.9%	43	41	- 4.7%
Inventory of Homes for Sale	561	422	- 24.8%	--	--	--
Months Supply of Inventory	3.4	2.4	- 29.4%	--	--	--

\* Does not account for seller concessions. | \*\* Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

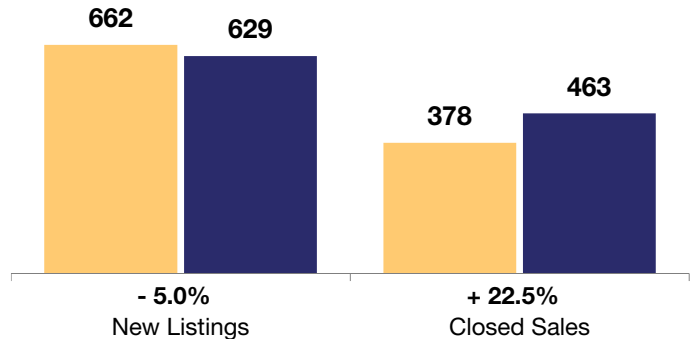
### March

2019 2020

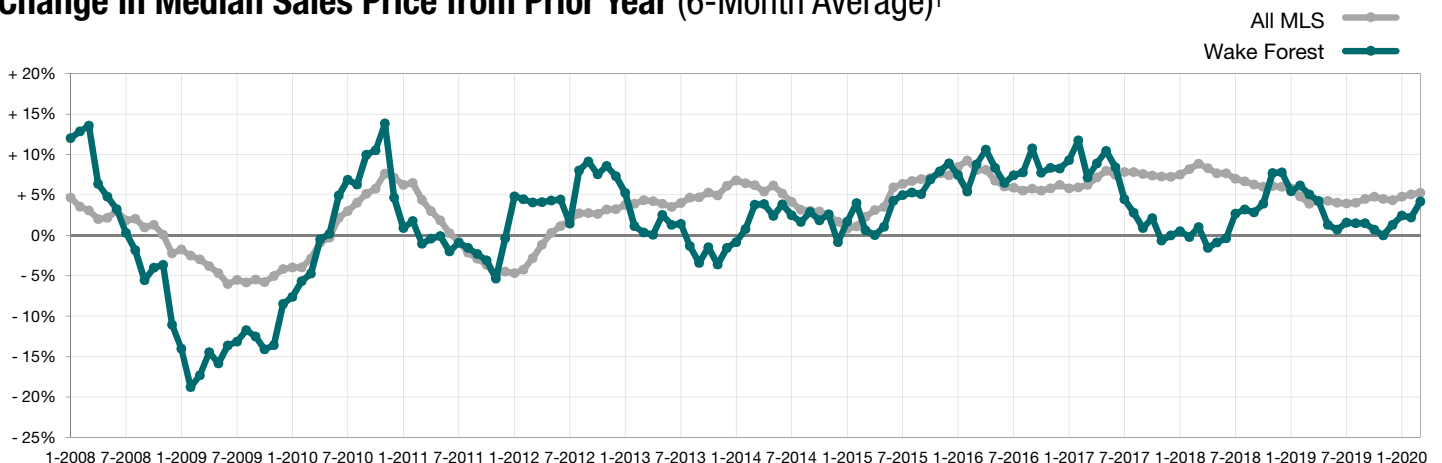


### Year to Date

2019 2020



### Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period