

Wake Forest

+ 1.0%

Change in
New Listings

- 11.6%

Change in
Closed Sales

+ 18.4%

Change in
Median Sales Price

	March			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	209	211	+ 1.0%	635	592	- 6.8%
Closed Sales	198	175	- 11.6%	468	431	- 7.9%
Median Sales Price*	\$342,000	\$405,000	+ 18.4%	\$344,750	\$400,000	+ 16.0%
Average Sales Price*	\$356,759	\$442,153	+ 23.9%	\$363,090	\$436,314	+ 20.2%
Total Dollar Volume (in millions)*	\$70.6	\$77.4	+ 9.5%	\$169.9	\$188.1	+ 10.7%
Percent of Original List Price Received*	98.0%	102.2%	+ 4.3%	97.7%	101.1%	+ 3.5%
Percent of List Price Received*	99.1%	101.6%	+ 2.5%	99.0%	100.8%	+ 1.8%
Days on Market Until Sale**	37	10	- 73.0%	41	17	- 58.5%
Inventory of Homes for Sale	454	109	- 76.0%	--	--	--
Months Supply of Inventory	2.6	0.6	- 76.9%	--	--	--

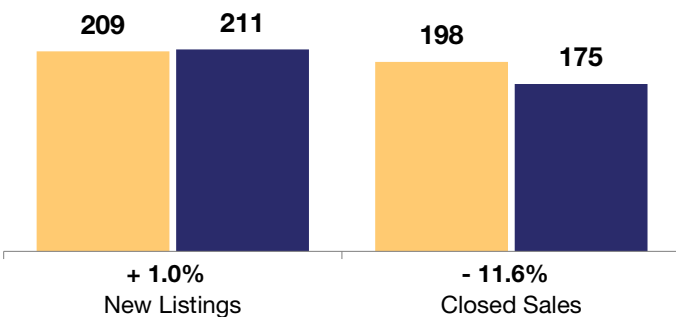
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

March

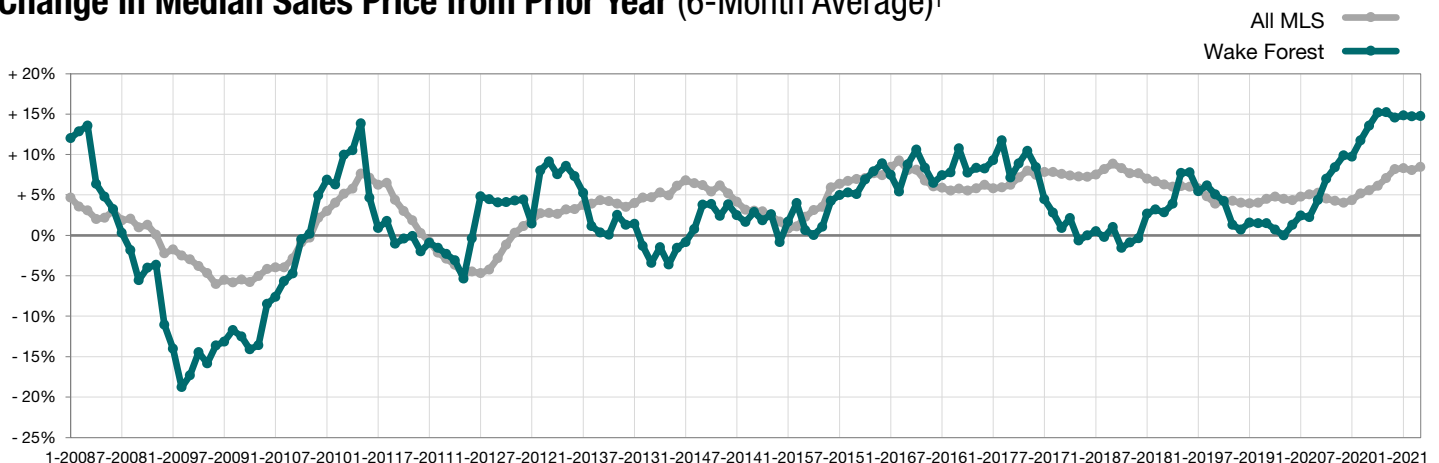
2020 2021

Year to Date

2020 2021



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period