

Wake Forest

- 28.5%

Change in
New Listings

- 12.5%

Change in
Closed Sales

+ 30.7%

Change in
Median Sales Price

	March			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	214	153	- 28.5%	602	410	- 31.9%
Closed Sales	176	154	- 12.5%	432	392	- 9.3%
Median Sales Price*	\$403,500	\$527,250	+ 30.7%	\$400,000	\$511,225	+ 27.8%
Average Sales Price*	\$441,495	\$578,989	+ 31.1%	\$436,059	\$568,987	+ 30.5%
Total Dollar Volume (in millions)*	\$77.7	\$89.2	+ 14.8%	\$188.4	\$223.0	+ 18.4%
Percent of Original List Price Received*	102.2%	104.9%	+ 2.6%	101.1%	104.3%	+ 3.2%
Percent of List Price Received*	101.6%	104.7%	+ 3.1%	100.8%	103.7%	+ 2.9%
Days on Market Until Sale**	10	9	- 10.0%	17	10	- 41.2%
Inventory of Homes for Sale	135	70	- 48.1%	--	--	--
Months Supply of Inventory	0.7	0.4	- 42.9%	--	--	--

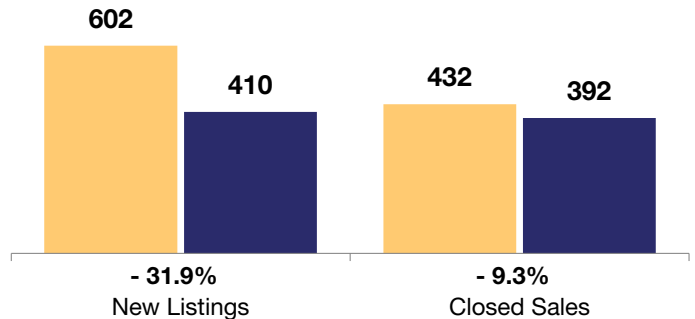
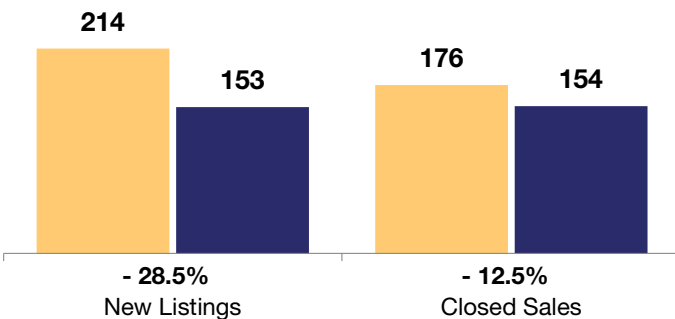
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

March

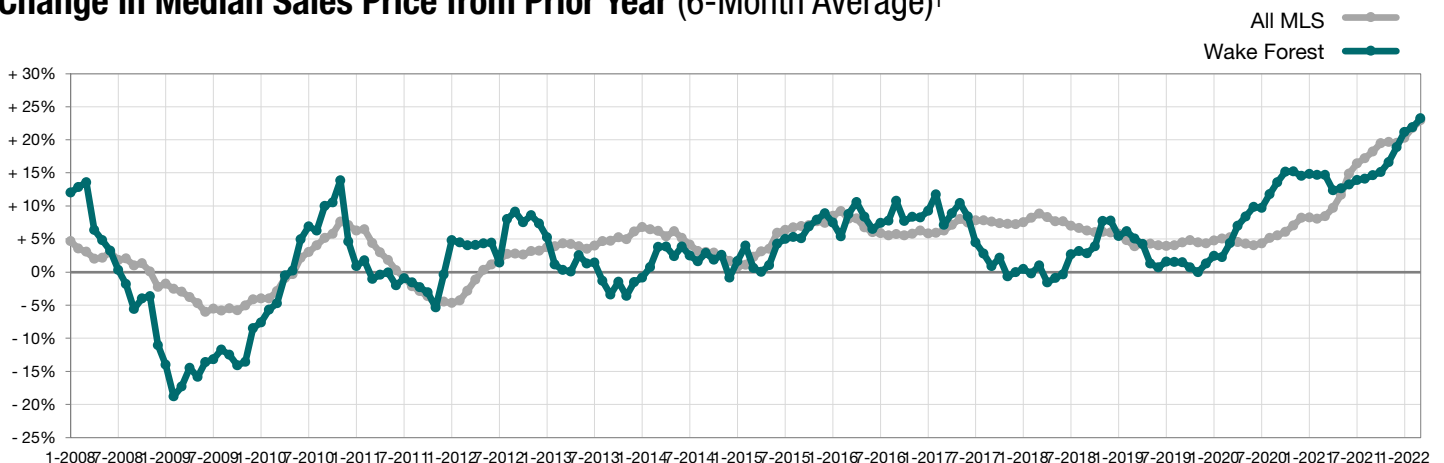
2021 2022

Year to Date

2021 2022



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period