

- 7.2%

Change in
New Listings

- 25.2%

Change in
Closed Sales

+ 6.6%

Change in
Median Sales Price

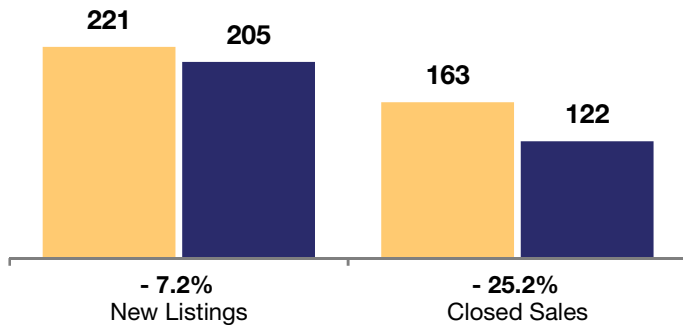
Wake Forest

	April			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	221	205	- 7.2%	748	829	+ 10.8%
Closed Sales	163	122	- 25.2%	461	457	- 0.9%
Median Sales Price*	\$320,120	\$341,270	+ 6.6%	\$299,550	\$330,000	+ 10.2%
Average Sales Price*	\$347,265	\$340,637	- 1.9%	\$319,850	\$345,913	+ 8.1%
Total Dollar Volume (in millions)*	\$56.6	\$41.6	- 26.6%	\$147.5	\$158.1	+ 7.2%
Percent of Original List Price Received*	98.1%	97.5%	- 0.6%	97.8%	97.6%	- 0.2%
Percent of List Price Received*	99.2%	98.7%	- 0.5%	99.1%	98.8%	- 0.3%
Days on Market Until Sale	67	57	- 14.9%	66	64	- 3.0%
Inventory of Homes for Sale	480	510	+ 6.3%	--	--	--
Months Supply of Inventory	3.5	3.6	+ 2.9%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

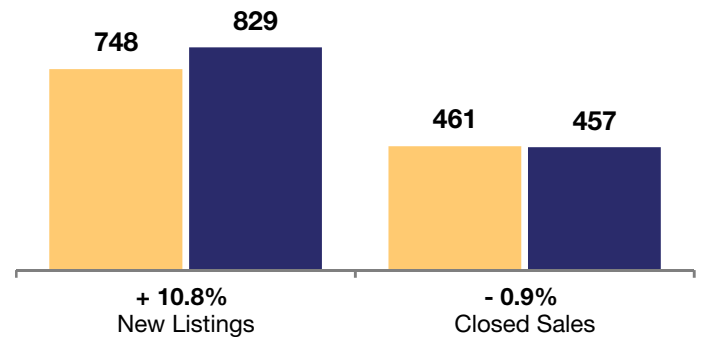
April

2016 2017

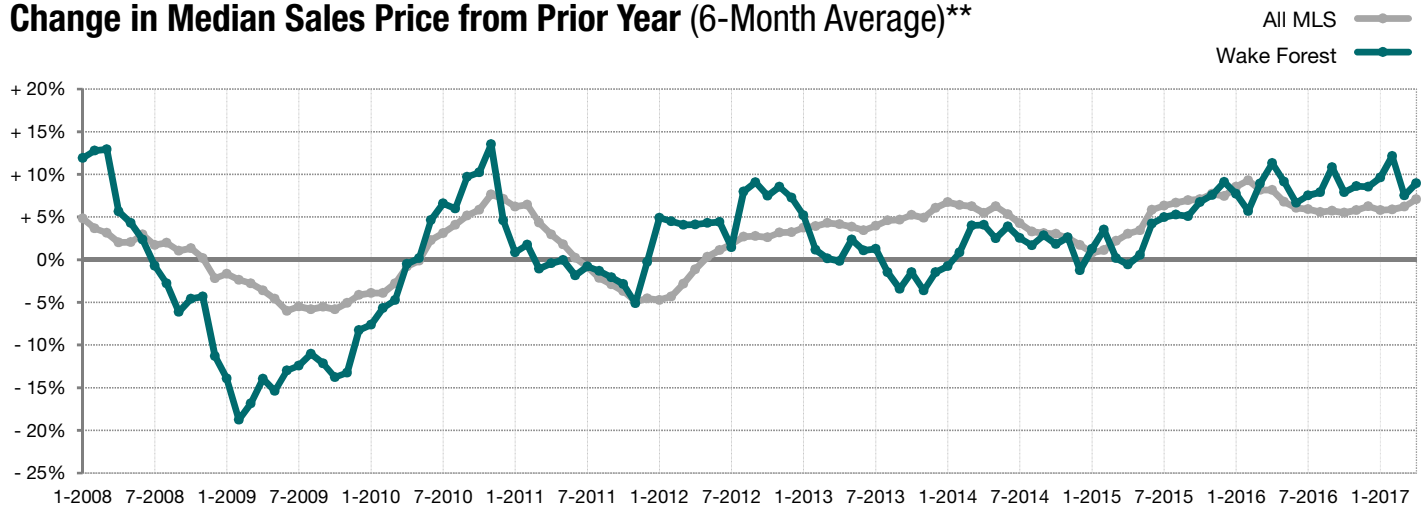


Year to Date

2016 2017



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of May 10, 2017. All data from Triangle Multiple Listing Service, Inc.. | Powered by ShowingTime 10K.