

Wake Forest

- 2.2%

Change in
New Listings

+ 13.8%

Change in
Closed Sales

+ 2.3%

Change in
Median Sales Price

	April			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	228	223	- 2.2%	896	882	- 1.6%
Closed Sales	167	190	+ 13.8%	562	567	+ 0.9%
Median Sales Price*	\$337,795	\$345,500	+ 2.3%	\$326,000	\$329,789	+ 1.2%
Average Sales Price*	\$353,324	\$371,231	+ 5.1%	\$348,622	\$354,448	+ 1.7%
Total Dollar Volume (in millions)*	\$59.0	\$70.5	+ 19.5%	\$195.9	\$201.0	+ 2.6%
Percent of Original List Price Received*	98.5%	98.2%	- 0.3%	98.1%	97.7%	- 0.4%
Percent of List Price Received*	99.4%	99.5%	+ 0.1%	99.0%	99.1%	+ 0.1%
Days on Market Until Sale**	32	31	- 3.1%	38	39	+ 2.6%
Inventory of Homes for Sale	564	528	- 6.4%	--	--	--
Months Supply of Inventory	3.6	3.2	- 11.1%	--	--	--

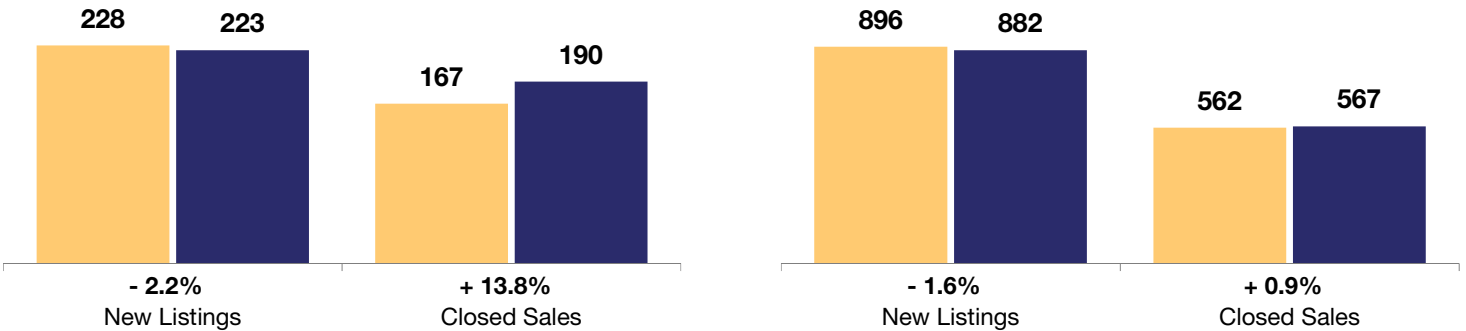
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

April

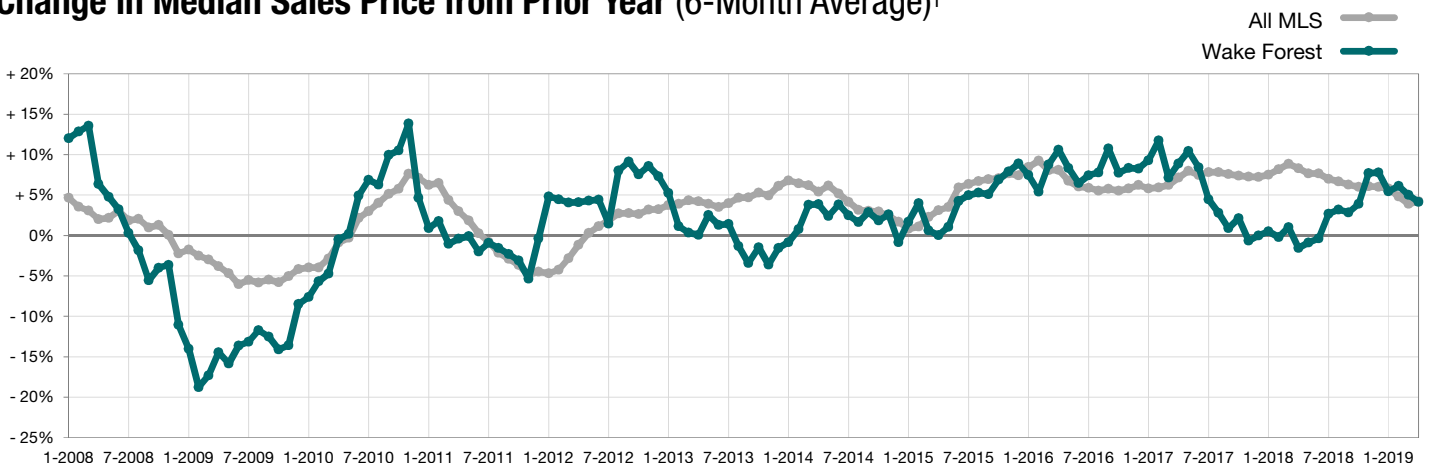
2018 2019

Year to Date

2018 2019



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period