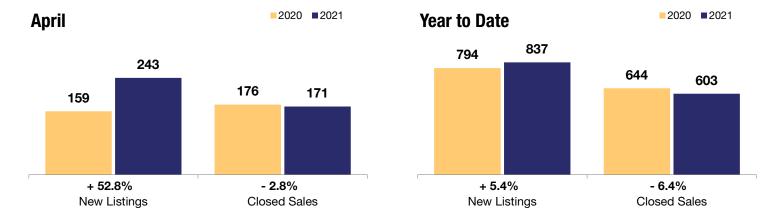
A RESEARCH TOOL PROVIDED BY TRIANGLE MLS



	+ 52.8%	- 2.8%	+ 9.5%	
Wake Forest	Change in New Listings	Change in Closed Sales	Change in Median Sales Price	

		April			Year to Date		
	2020	2021	+ / -	2020	2021	+/-	
New Listings	159	243	+ 52.8%	794	837	+ 5.4%	
Closed Sales	176	171	- 2.8%	644	603	- 6.4%	
Median Sales Price*	\$387,500	\$424,159	+ 9.5%	\$355,000	\$408,000	+ 14.9%	
Average Sales Price*	\$398,891	\$480,192	+ 20.4%	\$372,874	\$448,574	+ 20.3%	
Total Dollar Volume (in millions)*	\$70.2	\$82.1	+ 17.0%	\$240.1	\$270.5	+ 12.6%	
Percent of Original List Price Received*	98.7%	103.0%	+ 4.4%	98.0%	101.7%	+ 3.8%	
Percent of List Price Received*	99.4%	102.6%	+ 3.2%	99.2%	101.3%	+ 2.1%	
Days on Market Until Sale**	34	8	- 76.5%	39	14	- 64.1%	
Inventory of Homes for Sale	435	104	- 76.1%				
Months Supply of Inventory	2.5	0.5	- 80.0%				

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)[†]



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period