

Wake Forest

- 29.1%

Change in
New Listings

- 12.9%

Change in
Closed Sales

+ 28.4%

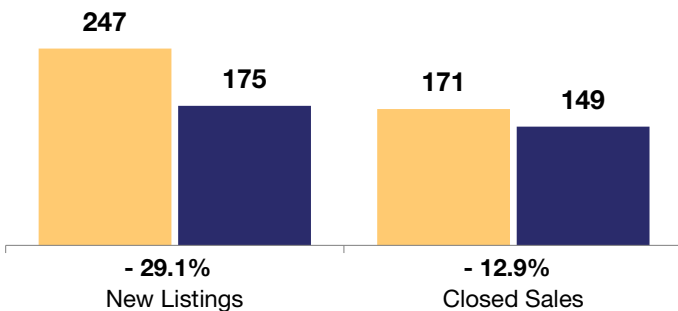
Change in
Median Sales Price

	April			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	247	175	- 29.1%	849	586	- 31.0%
Closed Sales	171	149	- 12.9%	603	542	- 10.1%
Median Sales Price*	\$424,159	\$544,815	+ 28.4%	\$408,000	\$520,000	+ 27.5%
Average Sales Price*	\$480,192	\$609,088	+ 26.8%	\$448,574	\$579,592	+ 29.2%
Total Dollar Volume (in millions)*	\$82.1	\$90.8	+ 10.5%	\$270.5	\$314.1	+ 16.1%
Percent of Original List Price Received*	103.0%	104.7%	+ 1.7%	101.7%	104.4%	+ 2.7%
Percent of List Price Received*	102.6%	104.4%	+ 1.8%	101.3%	103.9%	+ 2.6%
Days on Market Until Sale**	8	6	- 25.0%	14	9	- 35.7%
Inventory of Homes for Sale	139	103	- 25.9%	--	--	--
Months Supply of Inventory	0.7	0.6	- 14.3%	--	--	--

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

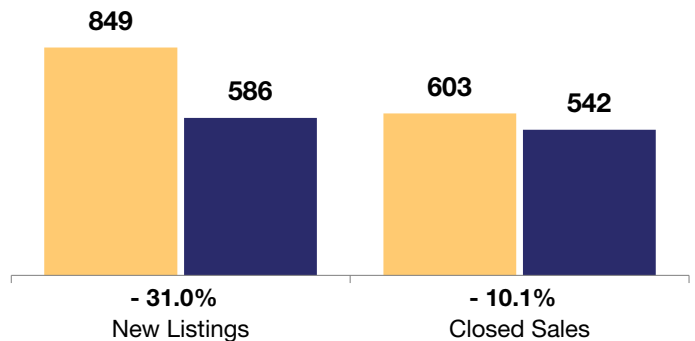
April

2021 2022

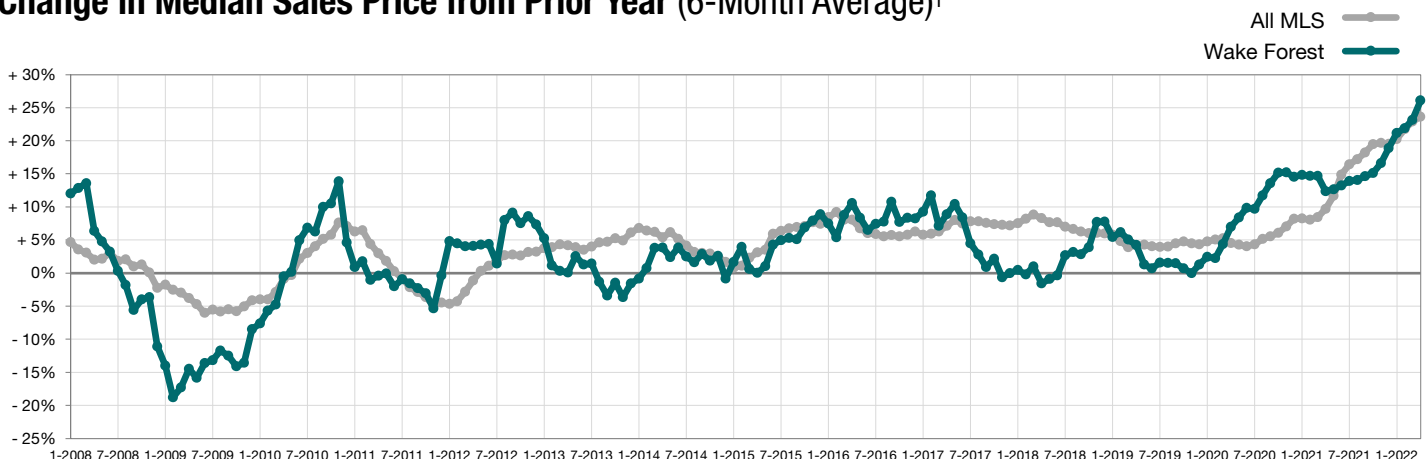


Year to Date

2021 2022



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period