

Wake Forest

- 14.4%

Change in
New Listings

- 11.9%

Change in
Closed Sales

+ 13.1%

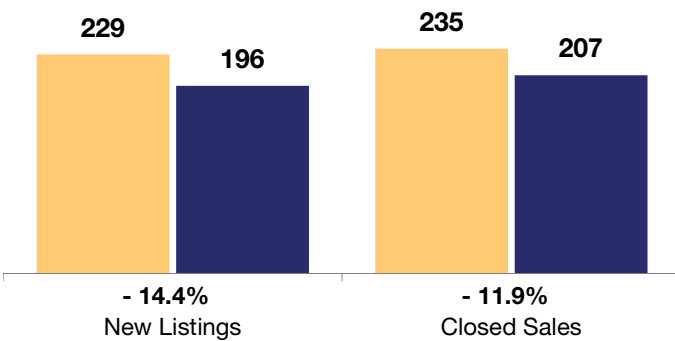
Change in
Median Sales Price

	June			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	229	196	- 14.4%	1,325	1,165	- 12.1%
Closed Sales	235	207	- 11.9%	993	1,018	+ 2.5%
Median Sales Price*	\$335,000	\$378,990	+ 13.1%	\$332,000	\$365,000	+ 9.9%
Average Sales Price*	\$362,431	\$410,912	+ 13.4%	\$356,837	\$384,239	+ 7.7%
Total Dollar Volume (in millions)*	\$85.2	\$85.1	- 0.1%	\$354.3	\$391.2	+ 10.4%
Percent of Original List Price Received*	97.6%	98.8%	+ 1.2%	97.8%	98.2%	+ 0.4%
Percent of List Price Received*	99.3%	99.4%	+ 0.1%	99.2%	99.2%	0.0%
Days on Market Until Sale**	33	40	+ 21.2%	35	38	+ 8.6%
Inventory of Homes for Sale	522	310	- 40.6%	--	--	--
Months Supply of Inventory	3.1	1.8	- 41.9%	--	--	--

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

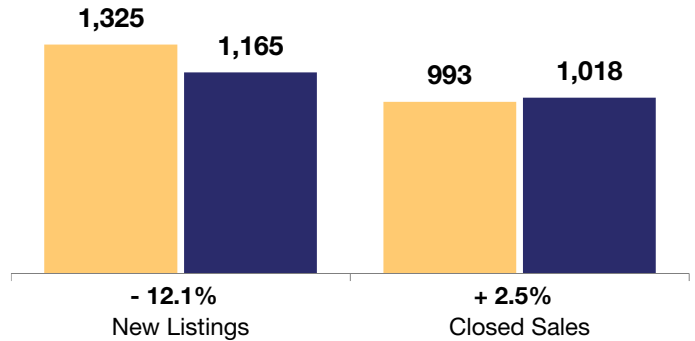
June

2019 2020

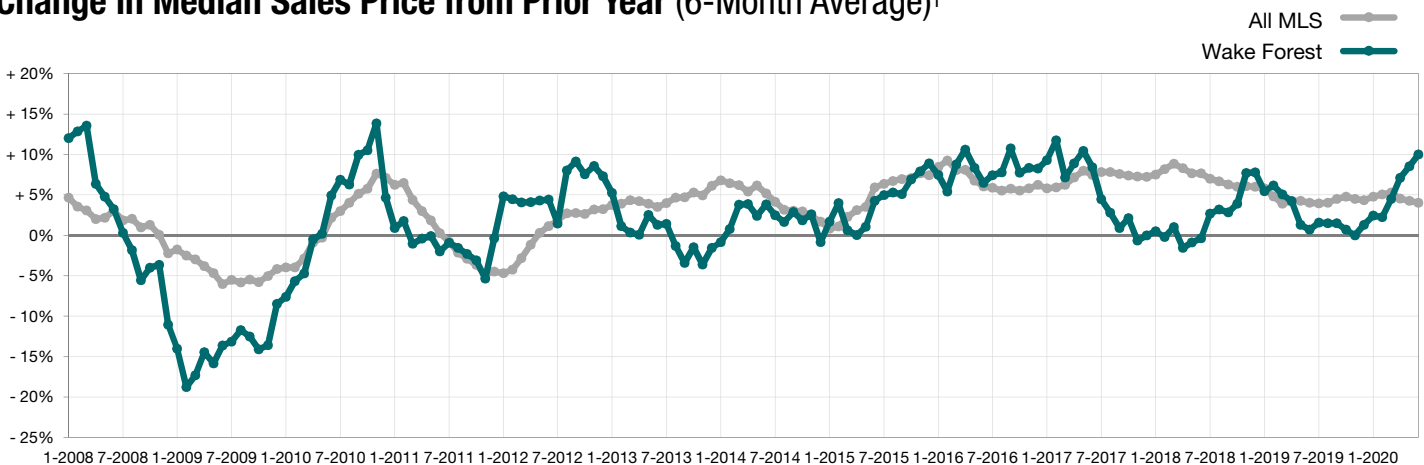


Year to Date

2019 2020



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period