

Wake Forest

+ 6.1%

Change in
New Listings

+ 19.3%

Change in
Closed Sales

+ 12.1%

Change in
Median Sales Price

| | June | | | Year to Date | | |
|--|-----------|-----------|---------|--------------|-----------|---------|
| | 2020 | 2021 | + / - | 2020 | 2021 | + / - |
| New Listings | 196 | 208 | + 6.1% | 1,167 | 1,282 | + 9.9% |
| Closed Sales | 207 | 247 | + 19.3% | 1,019 | 1,074 | + 5.4% |
| Median Sales Price* | \$378,990 | \$425,000 | + 12.1% | \$365,000 | \$413,353 | + 13.2% |
| Average Sales Price* | \$410,912 | \$484,474 | + 17.9% | \$384,051 | \$463,862 | + 20.8% |
| Total Dollar Volume (in millions)* | \$85.1 | \$119.7 | + 40.7% | \$391.3 | \$498.2 | + 27.3% |
| Percent of Original List Price Received* | 98.8% | 104.6% | + 5.9% | 98.2% | 102.7% | + 4.6% |
| Percent of List Price Received* | 99.4% | 104.4% | + 5.0% | 99.2% | 102.4% | + 3.2% |
| Days on Market Until Sale** | 40 | 7 | - 82.5% | 38 | 12 | - 68.4% |
| Inventory of Homes for Sale | 331 | 102 | - 69.2% | -- | -- | -- |
| Months Supply of Inventory | 1.9 | 0.5 | - 73.7% | -- | -- | -- |

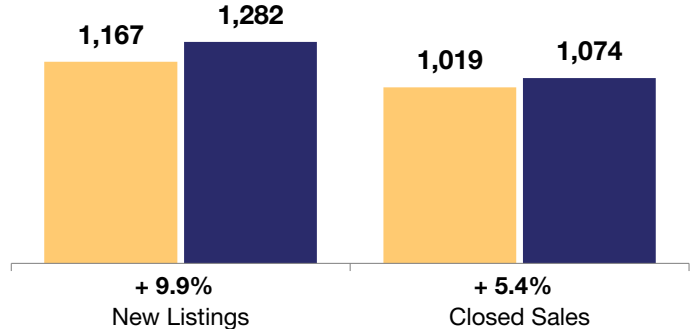
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

June

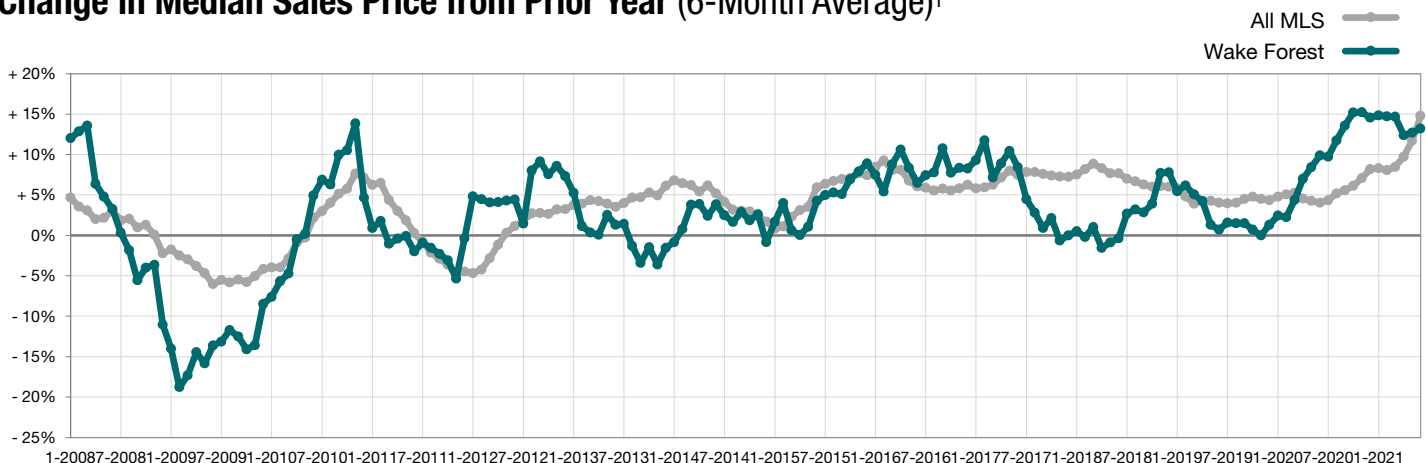
2020 2021

Year to Date

2020 2021



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period