

## Wake Forest

**+ 8.2%**

Change in  
New Listings

**+ 8.9%**

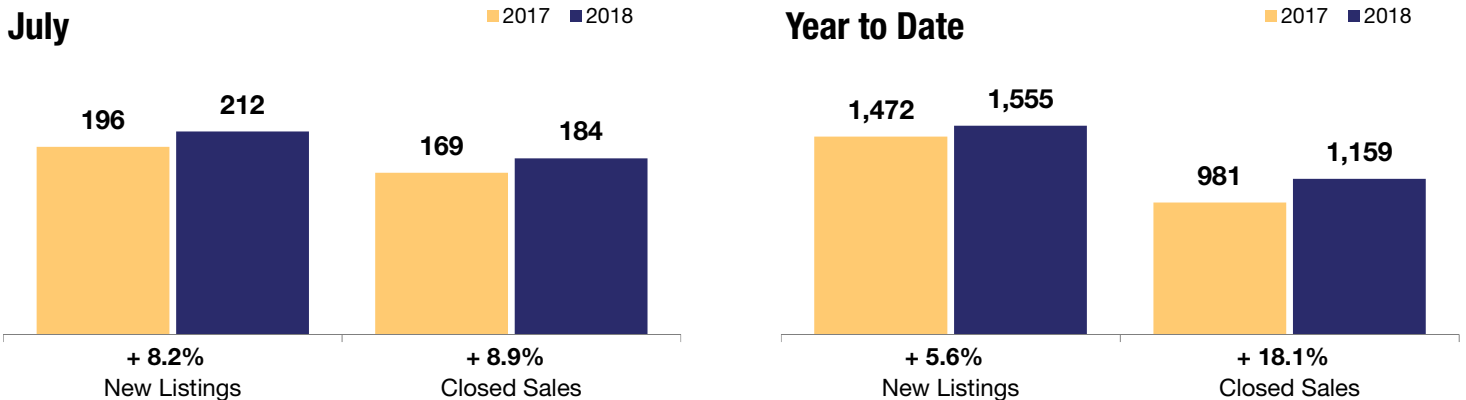
Change in  
Closed Sales

**+ 13.3%**

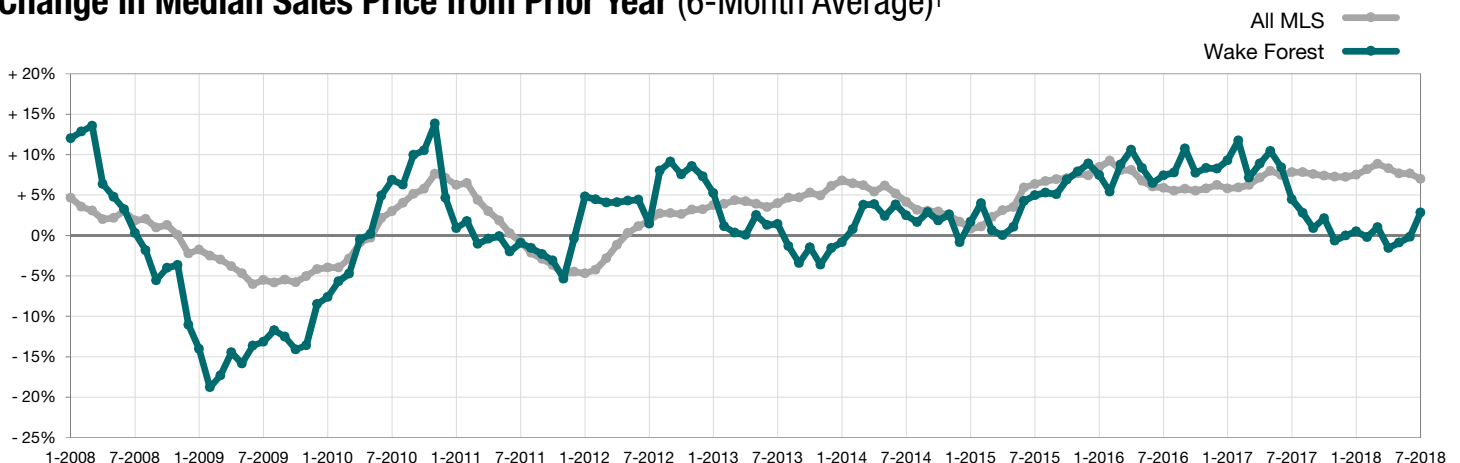
Change in  
Median Sales Price

	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	196	212	+ 8.2%	1,472	1,555	+ 5.6%
Closed Sales	169	184	+ 8.9%	981	1,159	+ 18.1%
Median Sales Price*	\$300,000	<b>\$340,000</b>	+ 13.3%	\$327,000	<b>\$332,400</b>	+ 1.7%
Average Sales Price*	\$342,276	<b>\$354,132</b>	+ 3.5%	\$345,652	<b>\$354,394</b>	+ 2.5%
Total Dollar Volume (in millions)*	\$57.8	<b>\$65.2</b>	+ 12.6%	\$339.1	<b>\$410.7</b>	+ 21.1%
Percent of Original List Price Received*	98.5%	<b>98.3%</b>	- 0.2%	98.0%	<b>98.2%</b>	+ 0.2%
Percent of List Price Received*	99.5%	<b>99.4%</b>	- 0.1%	99.1%	<b>99.2%</b>	+ 0.1%
Days on Market Until Sale**	32	<b>25</b>	- 21.9%	41	<b>35</b>	- 14.6%
Inventory of Homes for Sale	518	<b>525</b>	+ 1.4%	--	--	--
Months Supply of Inventory	3.6	<b>3.3</b>	- 8.3%	--	--	--

\* Does not account for seller concessions. | \*\* Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.



### Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period