

## Wake Forest

**+ 4.2%**

Change in  
New Listings

**+ 7.4%**

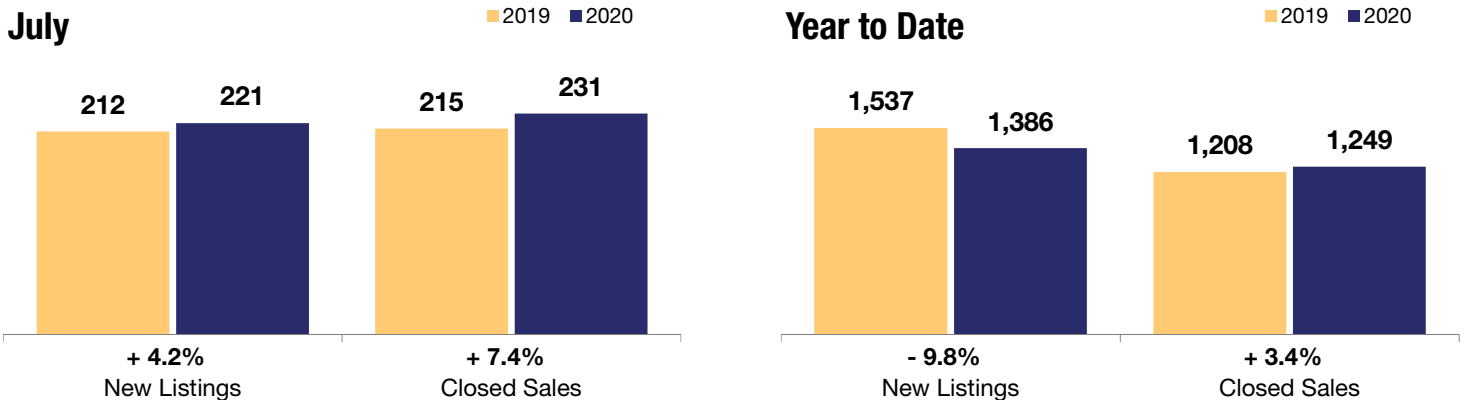
Change in  
Closed Sales

**+ 11.1%**

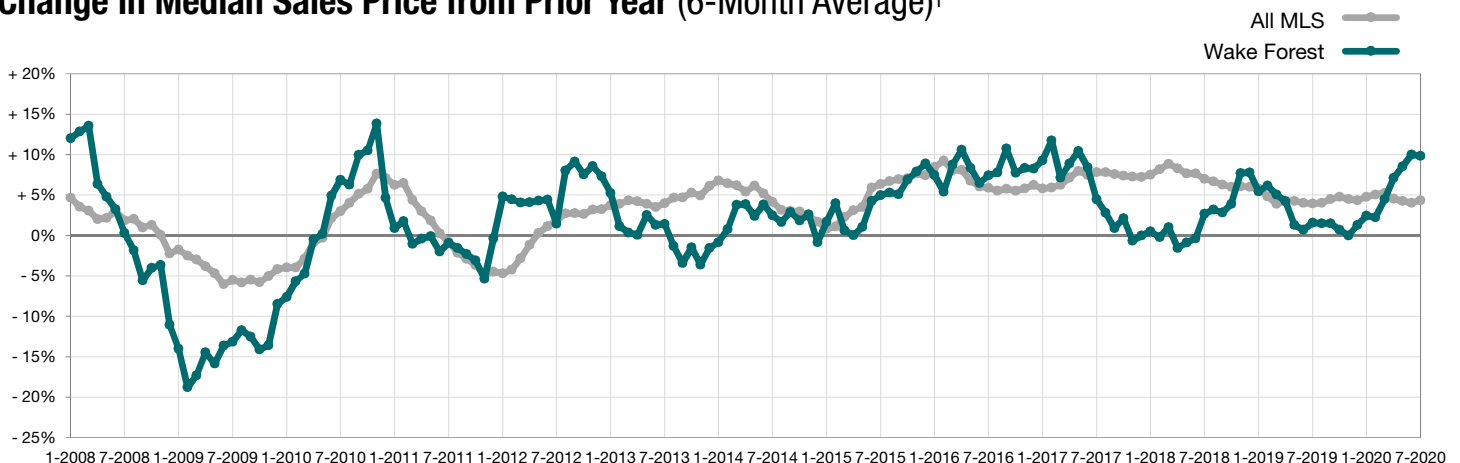
Change in  
Median Sales Price

	July			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	212	<b>221</b>	+ 4.2%	1,537	<b>1,386</b>	- 9.8%
Closed Sales	215	<b>231</b>	+ 7.4%	1,208	<b>1,249</b>	+ 3.4%
Median Sales Price*	\$350,900	<b>\$389,900</b>	+ 11.1%	\$335,000	<b>\$371,250</b>	+ 10.8%
Average Sales Price*	\$381,828	<b>\$415,932</b>	+ 8.9%	\$361,285	<b>\$390,101</b>	+ 8.0%
Total Dollar Volume (in millions)*	\$82.1	<b>\$96.1</b>	+ 17.0%	\$436.4	<b>\$487.2</b>	+ 11.6%
Percent of Original List Price Received*	98.3%	<b>98.9%</b>	+ 0.6%	97.9%	<b>98.3%</b>	+ 0.4%
Percent of List Price Received*	99.1%	<b>99.6%</b>	+ 0.5%	99.2%	<b>99.3%</b>	+ 0.1%
Days on Market Until Sale**	33	<b>29</b>	- 12.1%	35	<b>36</b>	+ 2.9%
Inventory of Homes for Sale	540	<b>316</b>	- 41.5%	--	--	--
Months Supply of Inventory	3.3	<b>1.8</b>	- 45.5%	--	--	--

\* Does not account for seller concessions. | \*\* Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.



### Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period