

Wake Forest

- 8.1%

Change in
New Listings

- 16.5%

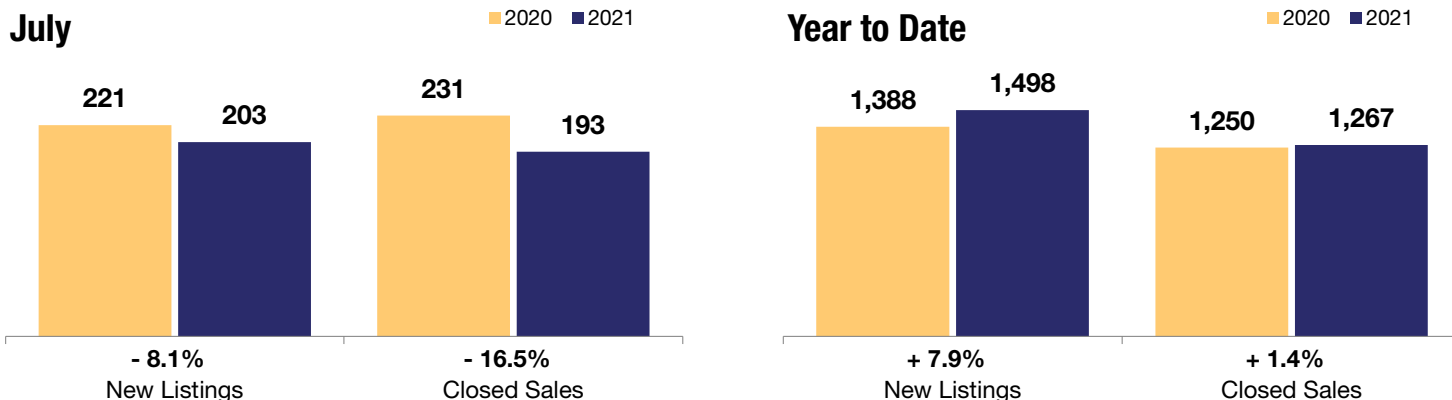
Change in
Closed Sales

+ 15.4%

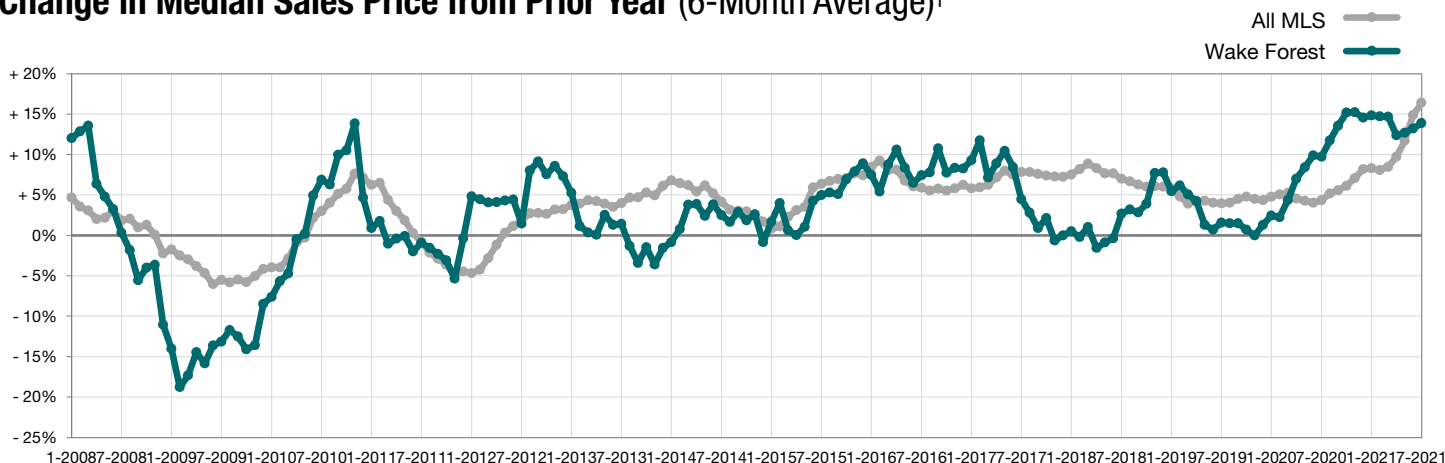
Change in
Median Sales Price

	July			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	221	203	- 8.1%	1,388	1,498	+ 7.9%
Closed Sales	231	193	- 16.5%	1,250	1,267	+ 1.4%
Median Sales Price*	\$389,900	\$450,000	+ 15.4%	\$371,125	\$417,750	+ 12.6%
Average Sales Price*	\$415,932	\$534,856	+ 28.6%	\$389,942	\$474,677	+ 21.7%
Total Dollar Volume (in millions)*	\$96.1	\$103.2	+ 7.4%	\$487.4	\$601.4	+ 23.4%
Percent of Original List Price Received*	98.9%	104.7%	+ 5.9%	98.3%	103.0%	+ 4.8%
Percent of List Price Received*	99.6%	104.3%	+ 4.7%	99.3%	102.7%	+ 3.4%
Days on Market Until Sale**	29	12	- 58.6%	36	12	- 66.7%
Inventory of Homes for Sale	334	112	- 66.5%	--	--	--
Months Supply of Inventory	1.9	0.6	- 68.4%	--	--	--

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period