

Wake Forest

- 8.4%

Change in
New Listings

+ 8.5%

Change in
Closed Sales

+ 3.3%

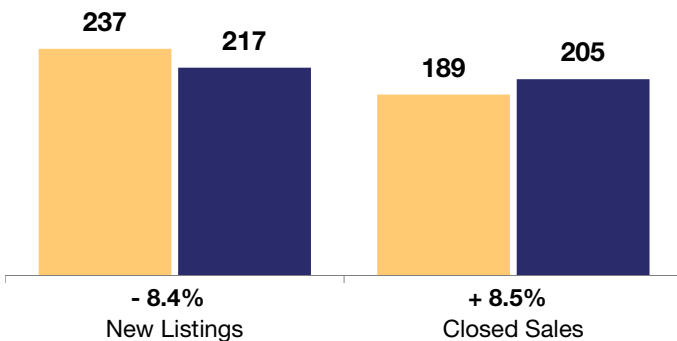
Change in
Median Sales Price

	August			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	237	217	- 8.4%	1,709	1,772	+ 3.7%
Closed Sales	189	205	+ 8.5%	1,170	1,367	+ 16.8%
Median Sales Price*	\$315,900	\$326,200	+ 3.3%	\$325,454	\$331,464	+ 1.8%
Average Sales Price*	\$341,892	\$351,864	+ 2.9%	\$345,045	\$353,858	+ 2.6%
Total Dollar Volume (in millions)*	\$64.6	\$71.8	+ 11.1%	\$403.7	\$483.4	+ 19.7%
Percent of Original List Price Received*	97.9%	97.7%	- 0.2%	97.9%	98.1%	+ 0.2%
Percent of List Price Received*	99.4%	99.0%	- 0.4%	99.1%	99.1%	0.0%
Days on Market Until Sale**	36	35	- 2.8%	40	35	- 12.5%
Inventory of Homes for Sale	545	531	- 2.6%	--	--	--
Months Supply of Inventory	3.7	3.3	- 10.8%	--	--	--

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

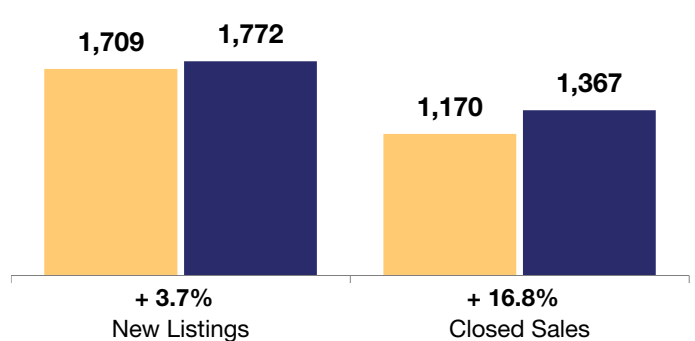
August

2017 2018

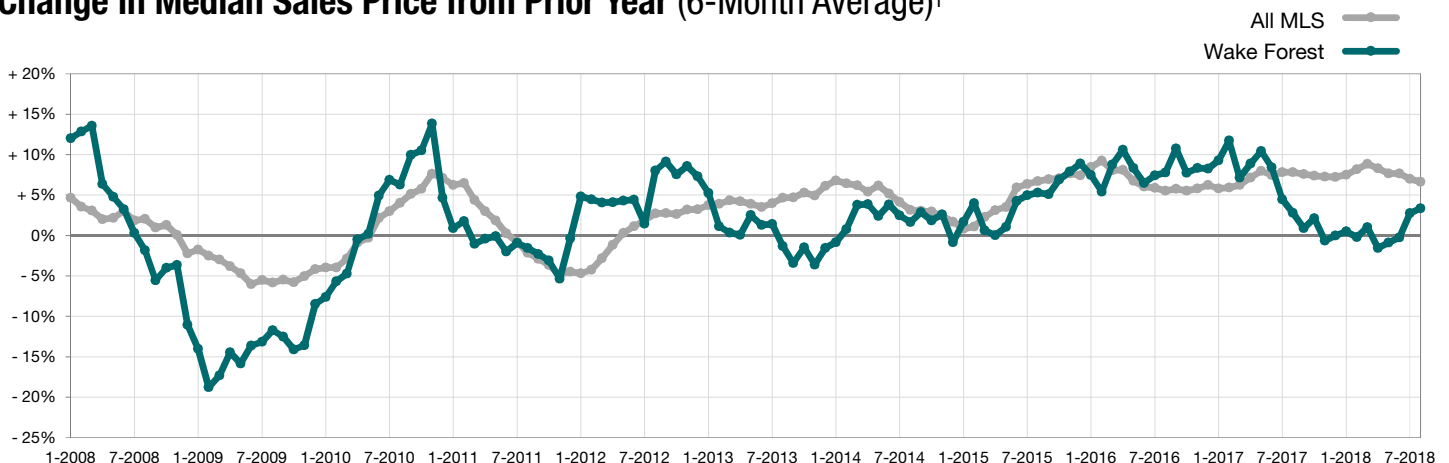


Year to Date

2017 2018



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period