

## Wake Forest

**- 10.1%**

Change in  
New Listings

**- 18.8%**

Change in  
Closed Sales

**+ 4.1%**

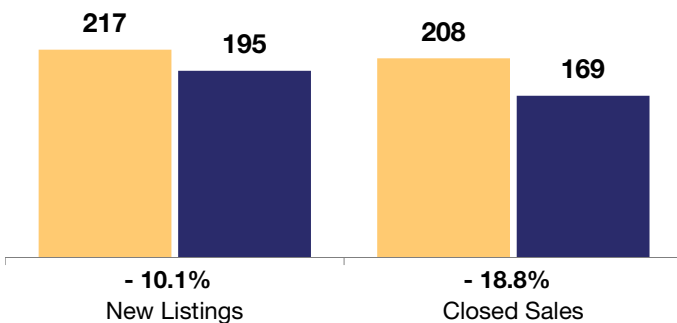
Change in  
Median Sales Price

	August			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	217	195	- 10.1%	1,775	1,730	- 2.5%
Closed Sales	208	169	- 18.8%	1,372	1,376	+ 0.3%
Median Sales Price*	\$325,250	<b>\$338,500</b>	+ 4.1%	\$330,875	<b>\$335,000</b>	+ 1.2%
Average Sales Price*	\$349,753	<b>\$379,188</b>	+ 8.4%	\$353,406	<b>\$363,393</b>	+ 2.8%
Total Dollar Volume (in millions)*	\$72.7	<b>\$64.1</b>	- 11.9%	\$484.9	<b>\$500.0</b>	+ 3.1%
Percent of Original List Price Received*	97.7%	<b>97.5%</b>	- 0.2%	98.1%	<b>97.8%</b>	- 0.3%
Percent of List Price Received*	99.0%	<b>98.9%</b>	- 0.1%	99.1%	<b>99.1%</b>	0.0%
Days on Market Until Sale**	35	<b>42</b>	+ 20.0%	35	<b>36</b>	+ 2.9%
Inventory of Homes for Sale	568	<b>488</b>	- 14.1%	--	--	--
Months Supply of Inventory	3.6	<b>2.9</b>	- 19.4%	--	--	--

\* Does not account for seller concessions. | \*\* Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

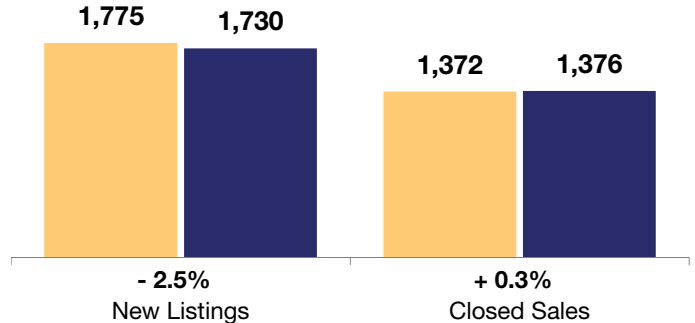
### August

■ 2018 ■ 2019

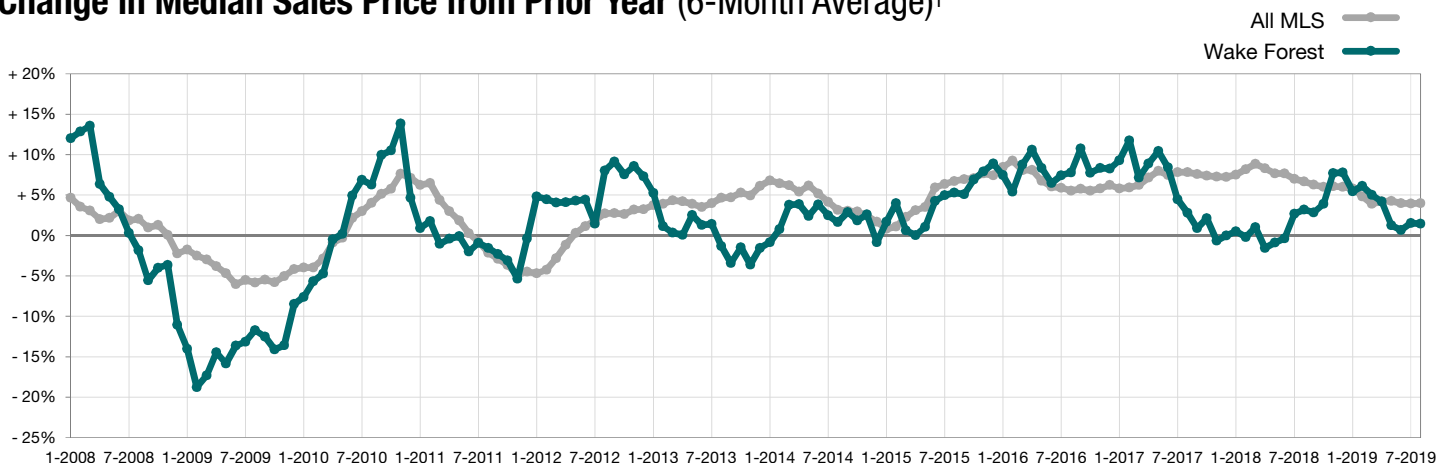


### Year to Date

■ 2018 ■ 2019



### Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period