

Wake Forest

- 7.4%

Change in
New Listings

+ 1.2%

Change in
Closed Sales

+ 17.9%

Change in
Median Sales Price

	August			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	203	188	- 7.4%	1,740	1,574	- 9.5%
Closed Sales	170	172	+ 1.2%	1,378	1,421	+ 3.1%
Median Sales Price*	\$339,250	\$400,000	+ 17.9%	\$335,000	\$375,599	+ 12.1%
Average Sales Price*	\$380,601	\$420,265	+ 10.4%	\$363,668	\$393,752	+ 8.3%
Total Dollar Volume (in millions)*	\$64.7	\$72.3	+ 11.7%	\$501.1	\$559.5	+ 11.7%
Percent of Original List Price Received*	97.5%	99.8%	+ 2.4%	97.8%	98.5%	+ 0.7%
Percent of List Price Received*	99.1%	99.9%	+ 0.8%	99.2%	99.4%	+ 0.2%
Days on Market Until Sale**	42	31	- 26.2%	36	36	0.0%
Inventory of Homes for Sale	529	298	- 43.7%	--	--	--
Months Supply of Inventory	3.2	1.7	- 46.9%	--	--	--

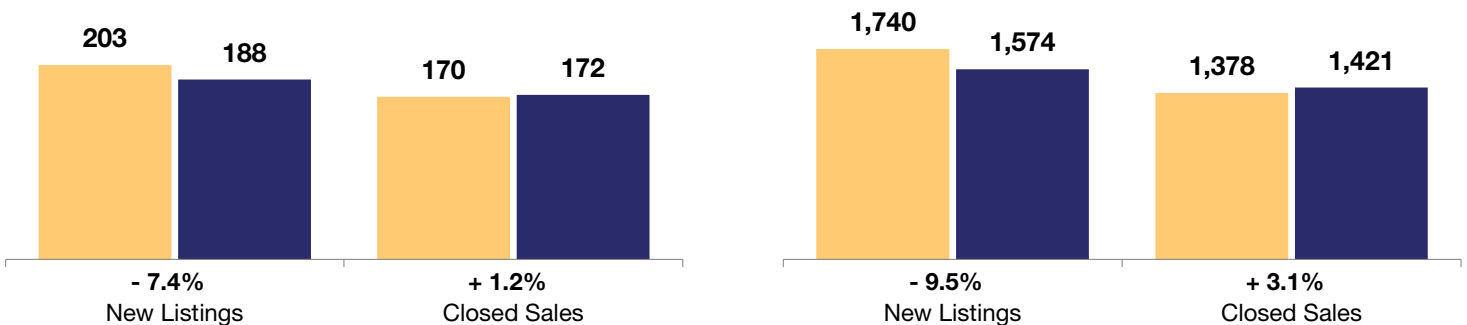
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

August

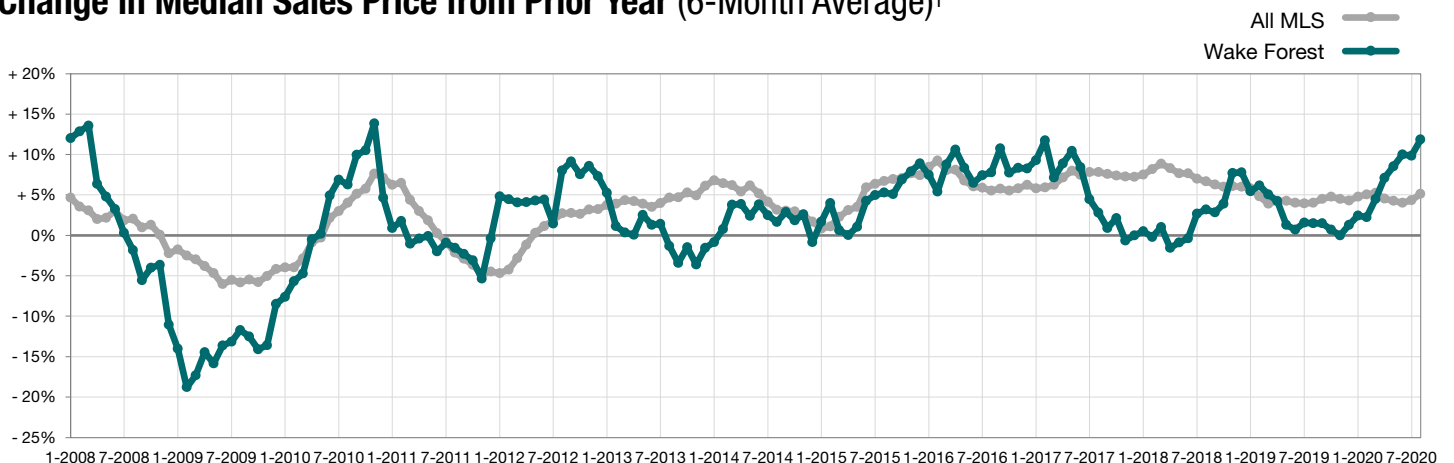
2019 2020

Year to Date

2019 2020



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period