

Wake Forest

+ 18.4%

Change in
New Listings

+ 19.5%

Change in
Closed Sales

+ 17.6%

Change in
Median Sales Price

	August			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	190	225	+ 18.4%	1,578	1,724	+ 9.3%
Closed Sales	174	208	+ 19.5%	1,424	1,475	+ 3.6%
Median Sales Price*	\$400,000	\$470,240	+ 17.6%	\$375,675	\$421,000	+ 12.1%
Average Sales Price*	\$421,574	\$498,213	+ 18.2%	\$393,807	\$477,996	+ 21.4%
Total Dollar Volume (in millions)*	\$73.4	\$103.6	+ 41.3%	\$560.8	\$705.0	+ 25.7%
Percent of Original List Price Received*	99.8%	104.3%	+ 4.5%	98.5%	103.2%	+ 4.8%
Percent of List Price Received*	99.9%	104.0%	+ 4.1%	99.4%	102.9%	+ 3.5%
Days on Market Until Sale**	31	8	- 74.2%	36	11	- 69.4%
Inventory of Homes for Sale	316	130	- 58.9%	--	--	--
Months Supply of Inventory	1.8	0.7	- 61.1%	--	--	--

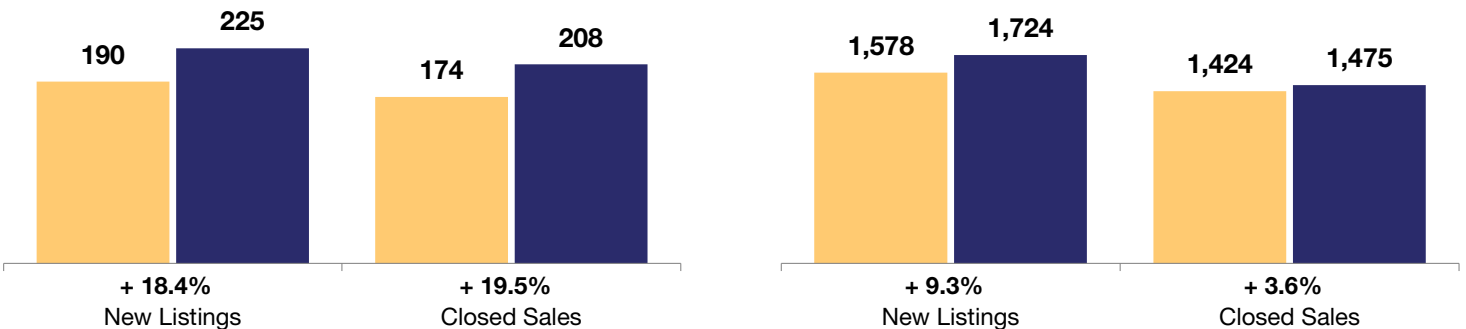
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

August

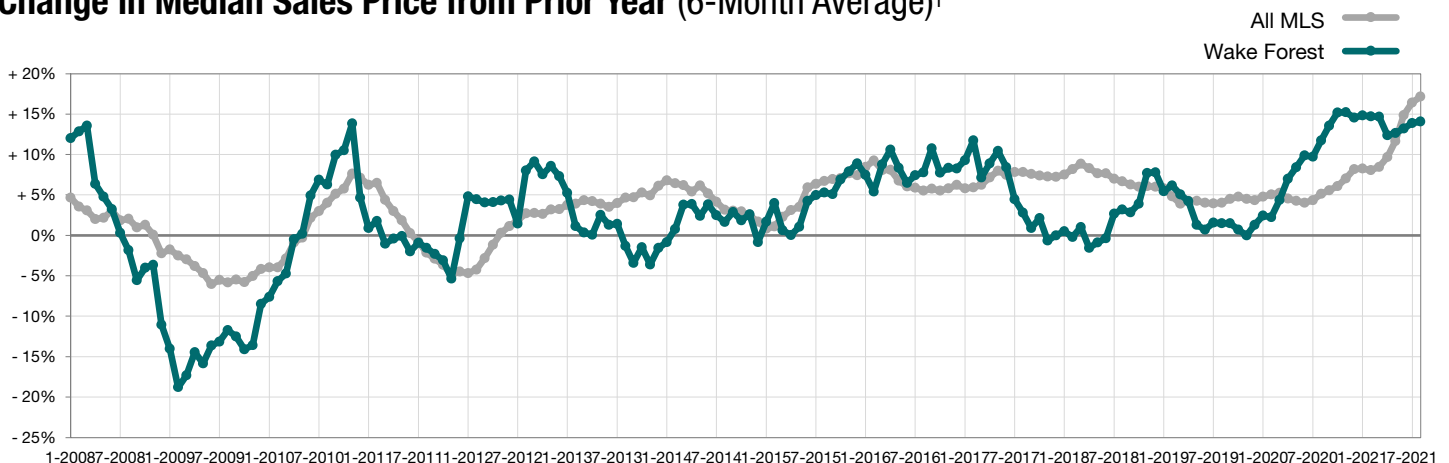
2020 2021

Year to Date

2020 2021



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period