

Wake Forest

- 9.8%

Change in
New Listings

- 19.8%

Change in
Closed Sales

+ 23.3%

Change in
Median Sales Price

	August			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	224	202	- 9.8%	1,730	1,491	- 13.8%
Closed Sales	207	166	- 19.8%	1,474	1,223	- 17.0%
Median Sales Price*	\$473,000	\$583,000	+ 23.3%	\$420,737	\$545,000	+ 29.5%
Average Sales Price*	\$498,550	\$604,482	+ 21.2%	\$478,029	\$599,693	+ 25.5%
Total Dollar Volume (in millions)*	\$103.2	\$100.3	- 2.8%	\$704.6	\$733.4	+ 4.1%
Percent of Original List Price Received*	104.4%	100.1%	- 4.1%	103.2%	103.6%	+ 0.4%
Percent of List Price Received*	104.0%	100.9%	- 3.0%	102.9%	103.5%	+ 0.6%
Days on Market Until Sale**	8	15	+ 87.5%	11	9	- 18.2%
Inventory of Homes for Sale	154	258	+ 67.5%	--	--	--
Months Supply of Inventory	0.8	1.7	+ 112.5%	--	--	--

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

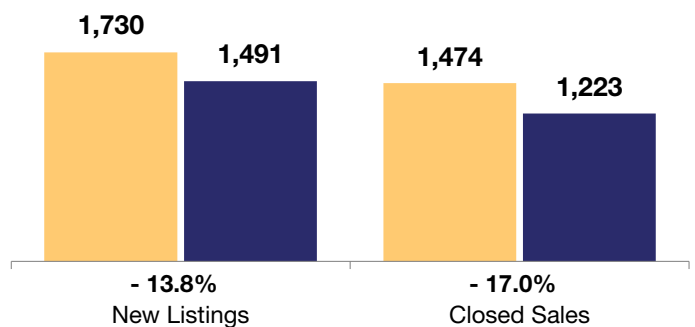
August

2021 2022

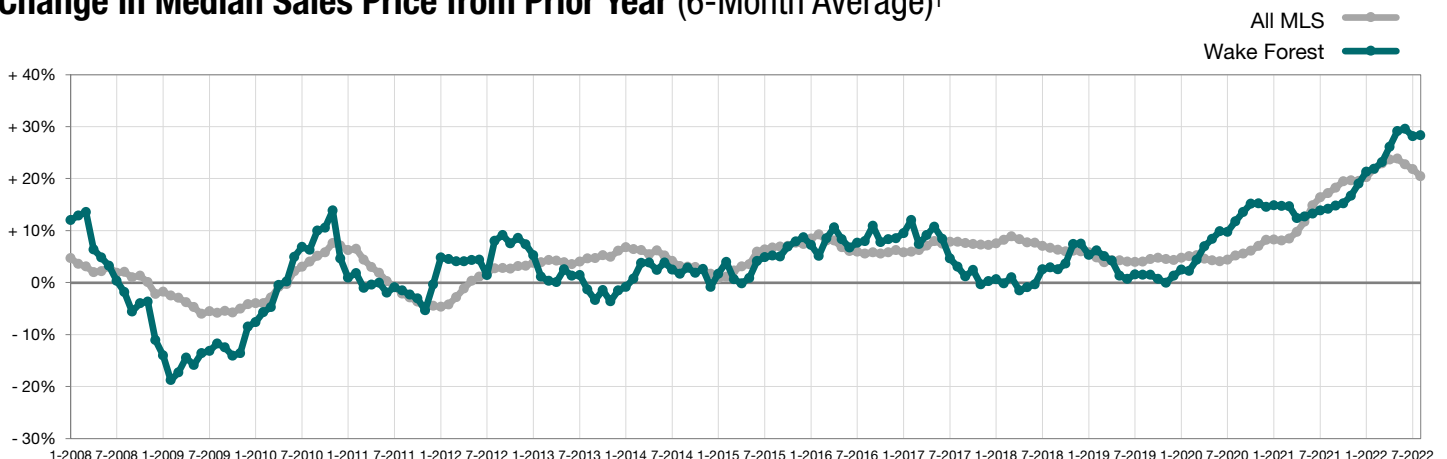


Year to Date

2021 2022



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period