

## Wake Forest

**- 13.1%**

**+ 14.7%**

**+ 0.1%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	213	185	- 13.1%	1,922	1,959	+ 1.9%
Closed Sales	129	148	+ 14.7%	1,299	1,520	+ 17.0%
Median Sales Price*	\$340,000	\$340,484	+ 0.1%	\$326,626	\$332,200	+ 1.7%
Average Sales Price*	\$358,802	\$359,671	+ 0.2%	\$346,411	\$354,016	+ 2.2%
Total Dollar Volume (in millions)*	\$46.3	\$53.2	+ 15.0%	\$450.0	\$538.1	+ 19.6%
Percent of Original List Price Received*	97.4%	97.8%	+ 0.4%	97.9%	98.1%	+ 0.2%
Percent of List Price Received*	98.8%	99.1%	+ 0.3%	99.1%	99.1%	0.0%
Days on Market Until Sale**	32	34	+ 6.3%	39	35	- 10.3%
Inventory of Homes for Sale	581	578	- 0.5%	--	--	--
Months Supply of Inventory	3.9	3.6	- 7.7%	--	--	--

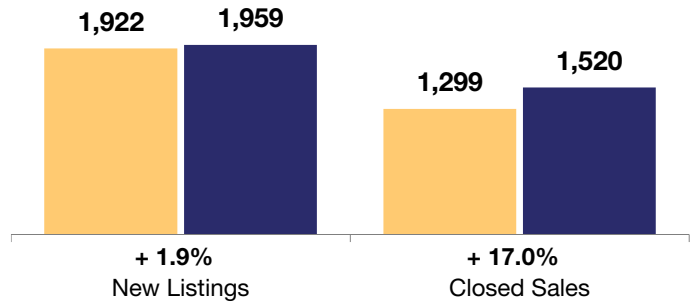
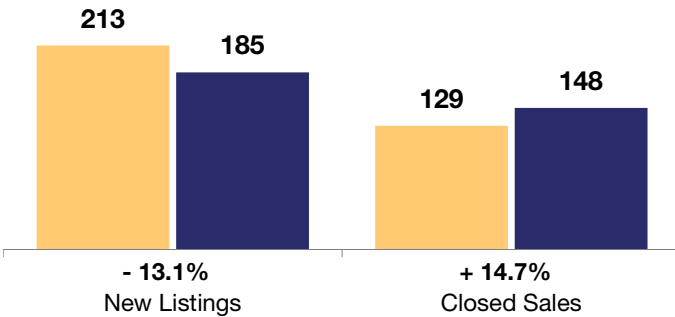
\* Does not account for seller concessions. | \*\* Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

### September

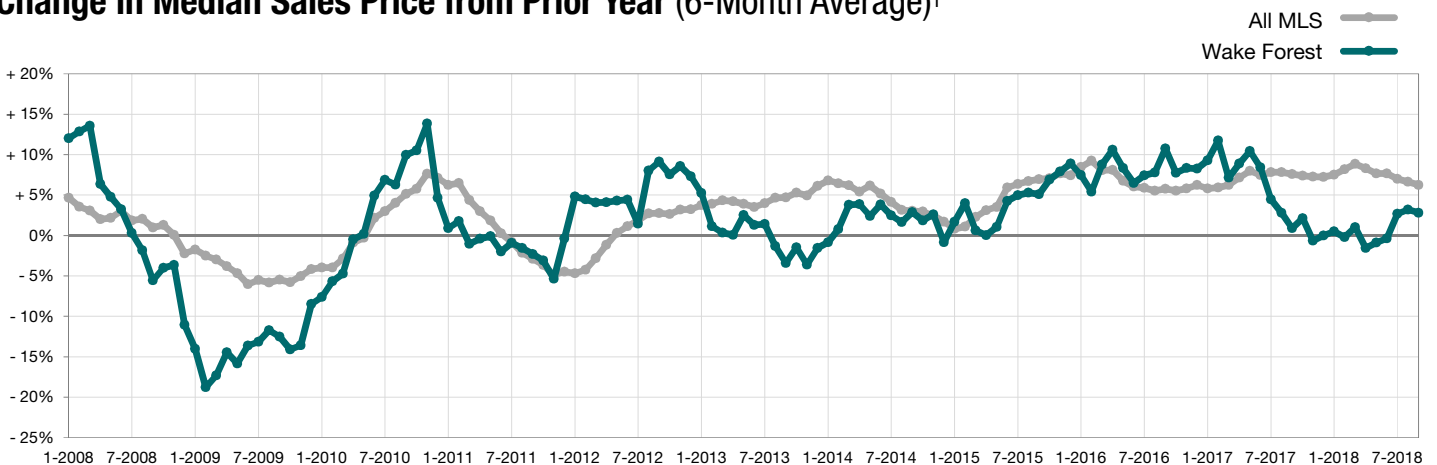
2017 2018

### Year to Date

2017 2018



### Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period