

Wake Forest

- 24.2%

Change in
New Listings

- 1.5%

Change in
Closed Sales

+ 13.1%

Change in
Median Sales Price

| | October | | | Year to Date | | |
|------------------------------------------|-----------|------------------|---------|--------------|------------------|---------|
| | 2020 | 2021 | + / - | 2020 | 2021 | + / - |
| New Listings | 207 | 157 | - 24.2% | 1,961 | 2,079 | + 6.0% |
| Closed Sales | 198 | 195 | - 1.5% | 1,783 | 1,843 | + 3.4% |
| Median Sales Price* | \$415,366 | \$469,819 | + 13.1% | \$380,000 | \$429,970 | + 13.2% |
| Average Sales Price* | \$448,658 | \$517,661 | + 15.4% | \$401,731 | \$484,490 | + 20.6% |
| Total Dollar Volume (in millions)* | \$88.8 | \$100.9 | + 13.6% | \$716.3 | \$892.9 | + 24.7% |
| Percent of Original List Price Received* | 99.9% | 103.7% | + 3.8% | 98.8% | 103.3% | + 4.6% |
| Percent of List Price Received* | 100.1% | 103.1% | + 3.0% | 99.5% | 103.0% | + 3.5% |
| Days on Market Until Sale** | 17 | 8 | - 52.9% | 32 | 11 | - 65.6% |
| Inventory of Homes for Sale | 272 | 110 | - 59.6% | -- | -- | -- |
| Months Supply of Inventory | 1.5 | 0.6 | - 60.0% | -- | -- | -- |

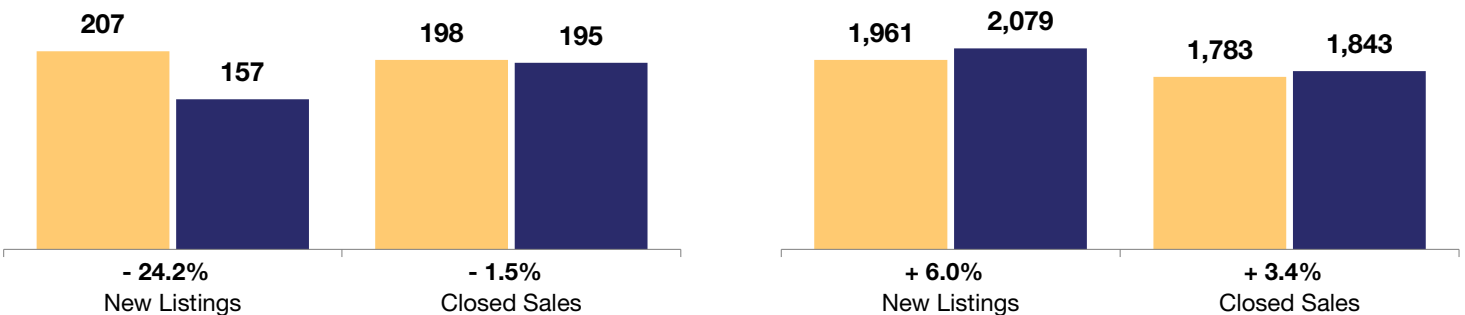
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

October

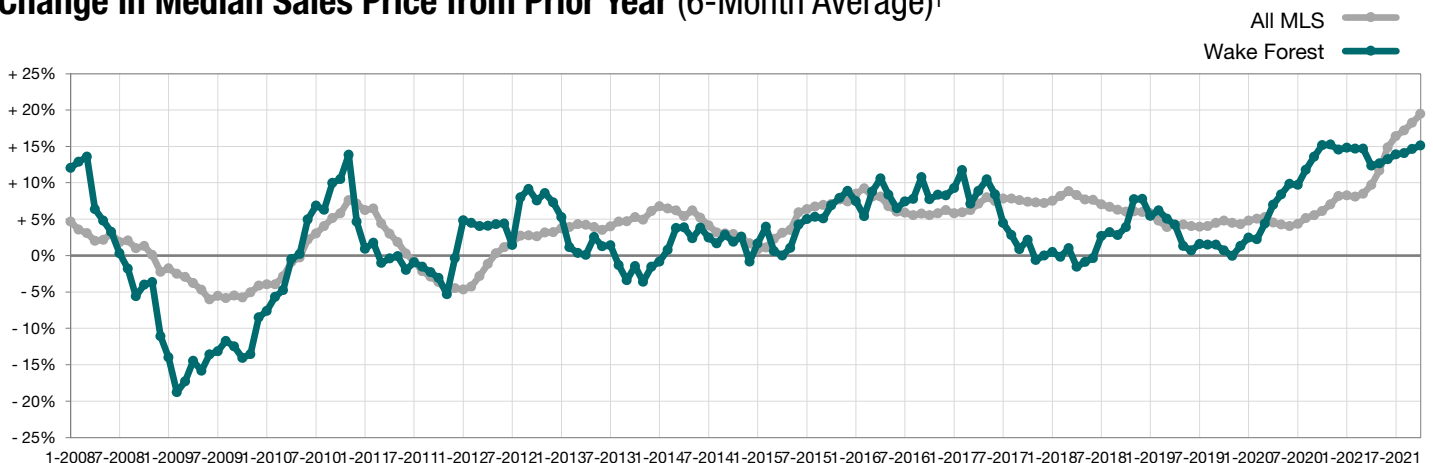
2020 2021

Year to Date

2020 2021



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period