

## Wake Forest

**- 2.4%**

Change in  
New Listings

**- 6.3%**

Change in  
Closed Sales

**- 0.2%**

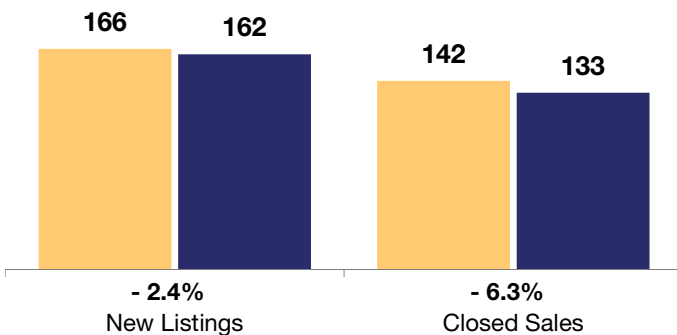
Change in  
Median Sales Price

	November			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	166	162	- 2.4%	2,303	2,313	+ 0.4%
Closed Sales	142	133	- 6.3%	1,821	1,847	+ 1.4%
Median Sales Price*	\$349,710	\$348,990	- 0.2%	\$336,000	\$335,000	- 0.3%
Average Sales Price*	\$391,503	\$384,098	- 1.9%	\$357,472	\$366,527	+ 2.5%
Total Dollar Volume (in millions)*	\$55.6	\$51.1	- 8.1%	\$651.0	\$677.0	+ 4.0%
Percent of Original List Price Received*	97.2%	97.9%	+ 0.7%	98.0%	97.9%	- 0.1%
Percent of List Price Received*	98.8%	99.6%	+ 0.8%	99.1%	99.2%	+ 0.1%
Days on Market Until Sale**	32	40	+ 25.0%	35	36	+ 2.9%
Inventory of Homes for Sale	566	497	- 12.2%	--	--	--
Months Supply of Inventory	3.5	2.9	- 17.1%	--	--	--

\* Does not account for seller concessions. | \*\* Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

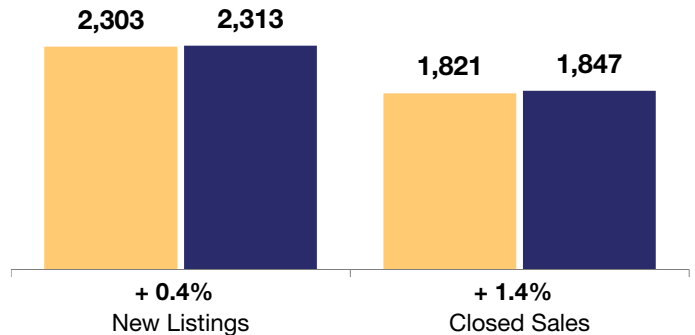
### November

2018 2019

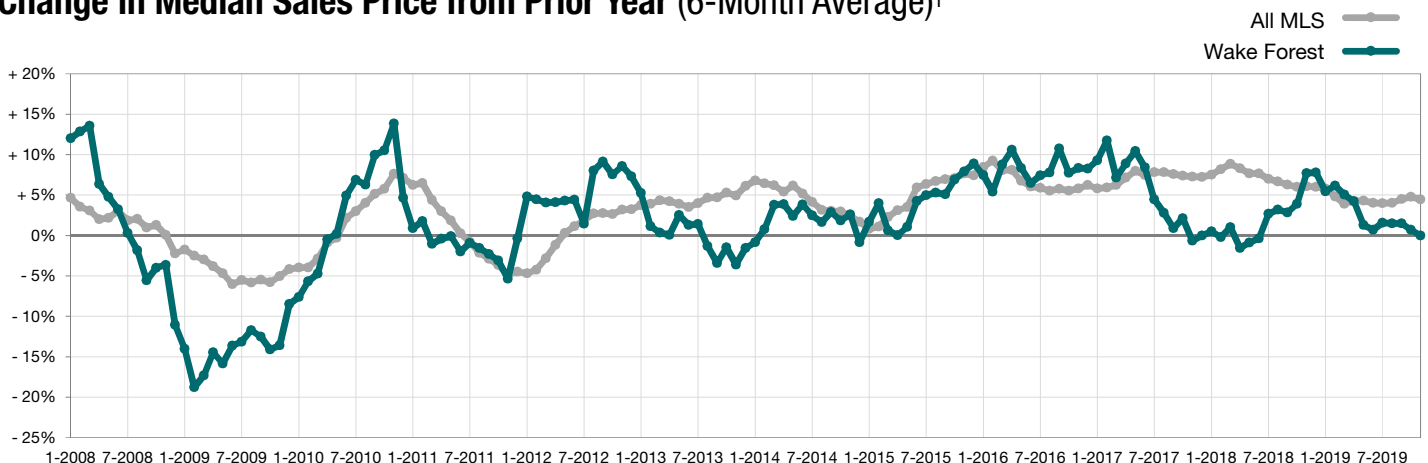


### Year to Date

2018 2019



### Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period