

## Wake Forest

**- 23.9%**

**+ 30.8%**

**+ 9.2%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

	November			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	163	124	- 23.9%	2,315	2,082	- 10.1%
Closed Sales	133	174	+ 30.8%	1,847	1,956	+ 5.9%
Median Sales Price*	\$348,990	<b>\$381,000</b>	+ 9.2%	\$335,000	<b>\$380,000</b>	+ 13.4%
Average Sales Price*	\$384,098	<b>\$414,019</b>	+ 7.8%	\$366,539	<b>\$402,789</b>	+ 9.9%
Total Dollar Volume (in millions)*	\$51.1	<b>\$71.6</b>	+ 40.2%	\$677.0	<b>\$787.5</b>	+ 16.3%
Percent of Original List Price Received*	97.9%	<b>99.5%</b>	+ 1.6%	97.9%	<b>98.8%</b>	+ 0.9%
Percent of List Price Received*	99.6%	<b>99.8%</b>	+ 0.2%	99.2%	<b>99.5%</b>	+ 0.3%
Days on Market Until Sale**	40	<b>17</b>	- 57.5%	36	<b>31</b>	- 13.9%
Inventory of Homes for Sale	524	<b>212</b>	- 59.5%	--	--	--
Months Supply of Inventory	3.1	<b>1.1</b>	- 64.5%	--	--	--

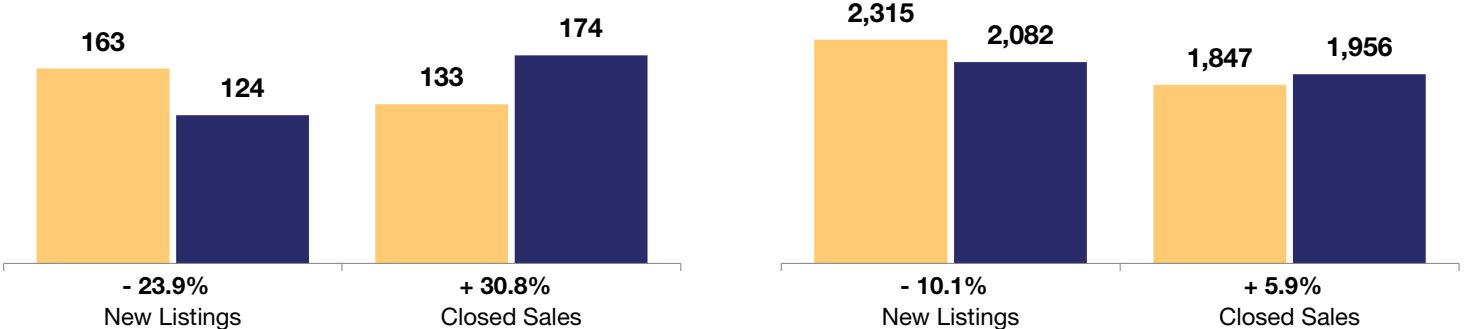
\* Does not account for seller concessions. | \*\* Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

### November

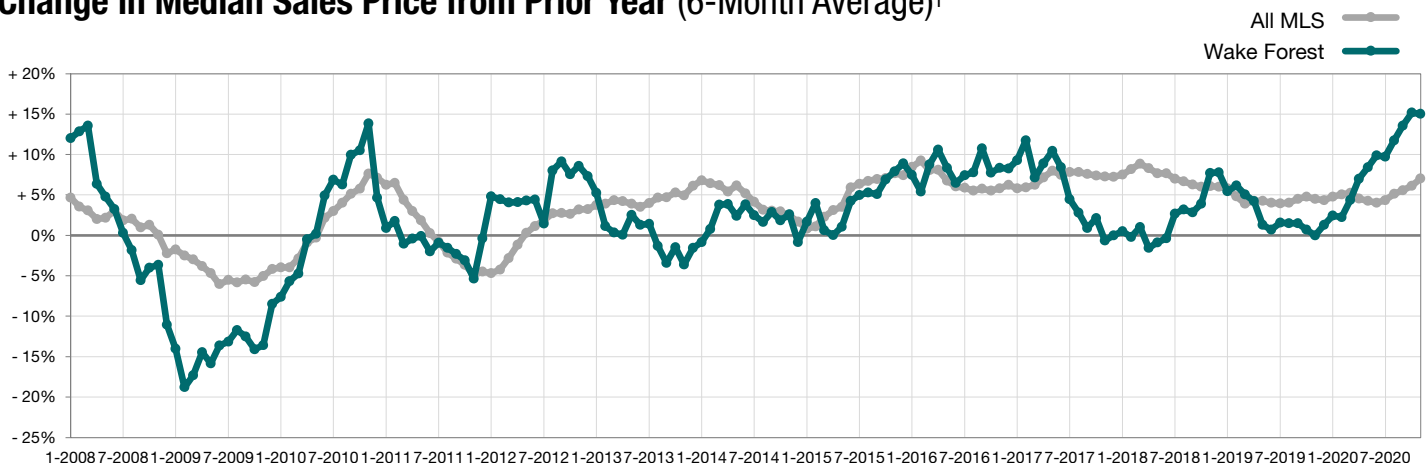
2019 2020

### Year to Date

2019 2020



### Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period